### Schedule 3

# FORM ECSRC - Q

(Select One)
Quarterly Report For the period ended
31 March 2015
TRANSITION REPORT  (Applicable where there is a change in reporting issuer's financial year)
For the transition period from to
Issuer Registration Number SLH120119112KN
S. L. HORSFORD & COMPANY LIMITED
(Exact name of reporting issuer as specified in its charter) ST. KITTS
(Territory or jurisdiction of incorporation )  P O Box 45
Independence Square West Basseterre
(Address of principal executive Offices)
(Reporting issuer's:
Telephone number (including area code): _ <b>(869) 465 2616</b>
Fax number: 465 1042
Email address: headoffice@horsfords.com
NONE

# (Provide information stipulated in items 1 to 8 hereunder)

Indicate the number of outstanding share	s of each	of the reporting	issuer's classes	of common	stock, as
of the date of completion of this report.	27 May	2015			

CLASS	NUMBER
ORDINARY SHARES	30,148,430

### **SIGNATURES**

Name of Chief Executive Officer: W. Anthony Kelsick	Name of Director: Donald Kelsick	
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Signature	Signature	
23/5/2018	28/5/2015	and Account PAP 17-120 PAP 1985 (克勒斯斯) (S 5.55 (阿姆斯斯斯斯斯 Account PAP 17-120 PAP 1985 (克勒斯斯) (S 5.55 (阿姆斯斯斯斯斯 Account
Date	Date .	

# S L HORSFORD & COMPANY LIMITED And its Subsidiary Companies

#### **QUARTERLY REPORT**

#### October 2014 – March 2015

#### **Results of Operations**

Group net income for the three months January - March 2015 was \$1,849,132

Group sales for the six months ended 31 March 2015 were \$79,066,048, which was an increase of 14.81% over 2014. Gross revenue was \$24,070,399, an increase of \$12,278,884 or 10.46% over the previous year. Expenses of \$17,560,802 increased by \$914,884 or 5.50%. Net income for the period was \$6,509,597 an increase of \$1,364,000 or 26.65% over 2014.

The profitability trend is expected to continue for the remainder of the year.

#### Liquidity

Working capital is adequate. No material changes are anticipated.

#### **Capital Resources**

At the 30 September 2014 the company was committed to the completion of the installation of the additional solar panels and the paving of the parking lot at Valu Mart supermarket. Approximate cost of projects was \$600,000 to be financed by working capital. Both projects have since been completed.

During the months of March/April 2015 an exercise of re-merchandising was undertaken at the Building Center store. Currently the Furniture and Appliances Showroom is being remodelled as an 'Ashley Furniture Home Store'. Approximate cost of these projects is \$850,000 to be financed by working capital.

#### **Disclosure of Risk Factors**

No risks unique to the company.

#### **Legal Proceedings**

No legal proceedings are pending.

#### Changes in Securities and Use of Funds

There have been no changes in the rights of the shareholders.

No new securities were issued.

There are no restrictions on the payment of dividends. However, the Company must seek the consent of its bankers, the Royal Bank of Canada, before making a dividend payment.

#### **Defaults Upon Senior Securities**

There were no defaults. Loans principal and interest were paid as they fell due.

### Submission of Matters to a Vote of Security Holders

On 16 April 2015 the Annual General Meeting was held at Ocean Terrace Inn. The following matters were voted on by shareholders:

- The Report of the Directors, the Audited Statement of Income for the year ended 30 September 2014 and the Statement of Financial Position as at 30 September 2014 were unanimously approved.
- A final dividend of eight cents (\$0.08) per share payable to shareholders on record at 12 February 2015 was unanimously passed
- Mr. Anthony Gonsalves and Mr. Victor Williams, who retired on rotation, were unanimously re-elected directors of the company.
- Mr. Faron Lawrence and Mr. Terrence Crossman who were appointed by the Board on the 12 February 2015 were unanimously elected directors of the company.
- PKF, Chartered Accountants, were unanimously appointed auditors until the next Annual General Meeting

#### Other Information

None

## S.L. Horsford Group of Companies Consolidated Balance Sheet as at March 2015

	March-15 EC\$	December-14 EC\$	September-14 EC\$
CURRENT ASSETS			
Cash at bank & on hand	576,501	1,072,905	566,401
Accounts Receivable	26,715,378	29,438,128	23,357,642
Inventories	32,220,730	32,461,037	35,999,051
Taxation Recoverable			137,614
	59,512,609	62,972,070	60,060,708
CURRENT LIABILITIES			
Loans & Bank O/Ds	24,668,329	25,409,312	23,538,605
Accounts Payable & Accruals	8,352,199	8,434,082	9,883,705
Provision for Taxation	(847,642)	417,826	1,658,077
	32,172,887	34,261,220	35,080,387
WORKING CAPITAL	27,339,722	28,710,850	24,980,321
Investment in Associated Companies	11,420,018	11,420,018	11,420,018
Available for sale Investments	578,028	578,028	578,028
Property Plant and Equipment	98,948,526	99,352,797	98,735,096
TOTAL	138,286,294	140,061,693	135,713,463
FINANCED BY:			
Share Capital	30,148,430	30,148,430	30,148,430
Reserves	87,332,567	89,435,325	89,435,325
Current Year Profits	6,509,597	4,660,466	· · ·
SHAREHOLDERS' FUNDS	123,990,594	124,244,221	119,583,755
Loans - Non - Current	7,945,280	9,467,052	9,779,287
Deferred Tax	6,350,420	6,350,420	6,350,421
FUNDS EMPLOYED	138,286,294	140,061,693	135,713,463

## S.L. Horsford Group of Companies Income Statement for the period October 2014 to March 2015

	October 2014 to Mar-15	October 2013 to Mar-14
	EC\$	EC\$
SALES	79,066,048	68,865,511
Gross Margin	16,364,922	14,533,906
Other Income	7,705,477	7,257,609
GROSS REVENUE	24,070,399	21,791,515
EXPENSES		
Building and Insurance	2,268,257	2,314,736
Office	701,085	708,052
Employment	8,561,554	- 7,861,025
Selling	2,414,158	2,394,259
Depreciation	1,862,297	- 1,826,535
Interest	937,499	861,267
Other	815,952	- 680,044
TOTAL EXPENSES	17,560,802	16,645,918
NET INCOME	6,509,597	5,145,597