#### Schedule 1

#### FORM ECSRC – K

# ANNUAL REPORT PURSUANT TO SECTION 98 OF THE SECURITIES ACT OF 2001

For the financial year ended **30 September 2010** Issuer Registration number **002415** 

#### S L HORSFORD & COMPANY LIMITED

(Exact name of reporting issuer as specified in its charter)

#### ST. KITTS

(Territory of incorporation) MARSHALL HOUSE, INDEPENDENCE SQUARE WEST, BASSETERRE

(Address of principal office)

Reporting issuer's:

Telephone number (including area code): \_869 465 2616

Fax number: \_\_\_\_869 465 1042 \_\_\_\_\_

Email address:

headoffice@horsfords.com\_\_\_\_\_

(Provide information stipulated in paragraphs 1 to 15 hereunder)

Indicate whether the reporting issuer has filed all reports required to be filed by Sections 98 of the Securities Act of 2001 during the preceding 12 months

Yes\_x\_\_\_ No\_\_\_\_

Indicate the number of outstanding shares of each of the reporting issuer's classes of common stock, as of the date of completion of this report. **NOT APPLICABLE** 

CLASS	NUMBER
Ordinary Shares	30,148,430

# **SIGNATURES**

Name of Chief Executive Officer Anthony Kelsick

Name of Director: **Donald Kelsick** 

Signature

Signature

Date

Date

# S L HORSFORD & CO LTD

# FORM ECSRC - K

### Annual Report pursuant to Section 98 of the Securities Act of 2001

#### 1.Business

The group had another successful year despite the unfavourable economic climate. Sales for the year ended 30 September 2010, declined by 14%: from \$147,921,459 to \$127,095,175. Part of this decrease was due to the temporary closure of the company-operated gas station in early 2010. The gas station is expected to re-open in the first half of 2011 under the SOL brand. Management continues its vigilance in the management of its resources which has enabled the company to achieve almost the same level of success as the previous year.

Land and buildings were revalued and resulted in a revaluation reserve of \$24,057,081.

Construction of the supermarket in Baths, Nevis is progressing as planned with a completion date of mid-2011.

The Directors have agreed to recommend to the Annual General Meeting a final dividend of six cents per share. An interim dividend of five cents per share was paid in October 2010.

#### 2.Properties

A schedule of properties is attached with Additions and disposals.

#### 3. Legal Proceedings.

There were no claims pending against the Company

#### 4-Submission of Matters to a Vote of Security Holders

The Annual General Meeting was held on 15 April 2010:

- (a) Mr. Malcolm Kirwan and Mr. Mark Wilkin retired on rotation and were reelected as directors.
- (b) Other directors were W. Anthony Kelsick (Chairman/Managing), Donald Kelsick (Executive Director), Christopher Martin, (Executive Director), Victor Williams and Anthony Gonsalves.

(c) Other Matters voted upon at the AGM:

- Acceptance of the Financial Statements for the year ended 30 September 2009.
- Acceptance of the Directors Report
- Acceptance of the Auditors Report
- Confirmation of interim dividend of four cents per share and declaration of a final dividend of six cents per share.
- Appointment of PKF as Auditors for the financial year ending 30 September 2010

# 5. Market for Reporting Issuer's Common Equity and related Stockholder Matters

No new equity was issued

## 6. Financial Statements and Selected Financial Data

The following documents are attached:

- Audited financial statements for the year ended 30 September 2010, with prior year comparisons.
- Audited financial statements for the year ended 30 September 2009 with prior year comparisons.

## 7. Disclosure about Risk Factors

The following are the risk factors that may have an impact on the results from operations or the financial conditions:

- 1. General economic conditions and its effects on consumer disposable income and spending.
- 2. Competitive environment and entry of significant new competitors engaged in similar lines of business and their effects on market share, sales and margins.
- 3. Availability and cost of capital, particularly debt capital to finance ongoing working-capital needs.
- 4. Availability of labour, particularly in the area of skill management.

## 8. Changes in Securities and use of Proceeds

#### (a) N/A

- (b) N/A
- (c) There are no working capital restrictions. However, the Company must seek approval in writing from its bankers, Royal Bank of Canada before paying a dividend.

#### 9. Defaults upon Senior Securities

N/A

# 10. Management's Discussion and analysis of Financial Condition and Results of Operation.

- (i) Liquidity: No changes are expected.
- (ii) Capital Resources: The proposed supermarket and shopping complex is being financed partly with a bank loan and partly from internally generated funds. Estimated cost to completion is \$4m and \$3.5m for equipment.
- (iii) Results of Operations for the year ended 30 September 2010:

Group profit before taxation was \$14,438,591 a decrease of \$136,810 or 0.9% compared to 2010. Profit after taxation was \$9,423,513 a decrease of \$151,401 or 1.6%.

# **11.**Changes in and Disagreements With Auditors on Accounting and Financial Disclosure.

NONE

- **12.Directors and Executive Officers of the Reporting Issuer** Details attached.
- 13.Security ownership of Certain Beneficial Owners and Management.

Name	<u>%Shareholding</u>
KELSICK INVESTMENTS LTD	49.6 %
ROSEMARY MATHESON	7.2 %

# **14.Other Information**

None

# 15. List of Exhibits

1. List of Company Properties.

# Audited Financial Statements for the years ended 30 September 2009 30 September 2010

3. List of Directors and Executive Officers

#### OFFICERS AND KEY PERSONNEL OF THE COMPANY

# A. EXECUTIVE OFFICERS (1)

Position: Managing Director

59

Age:

Name: W ANTHONY KELSICK

Mailing Address: P O Box 204

The Morne St Kitts

Telephone No.: (869)465-8422

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

	S L Horsford & Co Ltd	
	Managing Director	
on (degrees	ashaala and datas).	
on (degrees,	schools, and dates):	
B.A.	University of Western Ontario	1974
		1974 1975

Also a Director of the Company [/] Yes [] No Indicate amount of time to be spent on Company matters if less than full time:

Position: **Executive Director** 

Name: DONALD KELSICK
Mailing Address: P O Box 1436
Earle Mornes
St Kitts

Age: 56

Telephone No.: (869)466- 4934

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S L Horsford & Co Ltd

#### **Executive Director**

**Oversee the operations of Building Centre, Shipping and Insurance Departments, Furniture** 

Showroom and Texaco Gas Stations.

Education (degrees, schools, and dates):

#### (1977) B A (Hons) Business Administration - University of Western Ontario

#### (1975) **B A Economics - University of Western Ontario**

Also a Director of the Company [/] Yes [] No

Indicate amount of time to be spent on Company matters if less than full time:

Position: Marketing Manager

Name:	VALENTINE MONISH	Age: 53
Mailing Address:	Mattingly Heights	P O Box 530
	St Kitts	

Telephone No.: (869)465-0664

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S L Horsford & Co Ltd

#### Marketing Manager

# Overall responsibility for the development and implementation of marketing programs for the

entire company and Management of Automotive Division.

Education (degrees, schools, and dates):

MBA - University of the West Indies, Cave Hill Campus -

May 2001

BA - Baruch College of City University of New York

Also a Director of the Company [] Yes [x] No

Indicate amount of time to be spent on Company matters if less than full time:

#### Position: Secretary/Treasurer

Name: JUDITH P NG'ALLA Age: 61 Mailing Address: P O Box 520 - Lower Harbour View Bird Rock Basseterre St Kitts

Telephone No.: (869)465-8066

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

#### S L Horsford & Co Ltd

#### **Company Secretary / Treasurer**

**Responsibilities include:** The normal duties of Secretary of the Board of a Public Company. Management of Horsford's Bank Accounts/facilities and the supervision of S L Horsford's Credit Department's operations.

Education (degrees, schools, and dates):

Chartered Accountant (ACCA) - 1984

(FCCA) - 1994

Also a Director of the Company [] Yes [/] No Indicate amount of time to be spent on Company matters if less than full time:

10

(4)

		Position	n: General Manager,
			<b>Building Centre</b>
Name:	LIVINGSTON TROTMAN	Age:	58
Mailing Address:	Bird Rock		
	Basseterre		
	St Kitts		
Telephone No.:	(869)465-6574		
Name of employe indication of job	-	l during pas	st five years with an
	S L Horsford & Co Ltd		
	Manager - Building Mate	erials Depa	artment
Overall responsi	bility for the profitability of Build	ding Centr	e
Education (degre	es, schools, and dates):		
High School - Co	ollege of Preceptors Certificate - 1	1969.	
Also a Director o	f the Company [] Yes	[/]No	
Indicate amount of	of time to be spent on Company ma	tters if less	than full time:

(6)

Position: Manager,	<b>Building Centre</b>
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RUPERT TYRELL	Age:	55
<b>Upper Market Street</b>		
Basseterre		
St Kitts		
	Upper Market Street Basseterre	Upper Market Street Basseterre

Telephone No.: (869)465-3825

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S L Horsford & Co Ltd

#### Hardware Manager

Joint responsibility for profitability of Building Centre.

Education (degrees, schools, and dates):

#### High School Level - 1973

Also a Director of the Company	[]Yes	[ / ] No

Indicate amount of time to be spent on Company matters if less than full time:

Position: **Credit Manager** Age: 44

Name: JACQUELINE MILLS

Mailing Address: P O BOX 1080 MAIN STREET CAYON ST. KITTS

Mailing Address:

Telephone No.: (869)466-1833

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

#### S L Horsford & Co Ltd

Credit Supervisor

Assess credit worthiness of credit applicants; manage Debtors Accounts 1999-2005

Education (degrees, schools, and dates): Bachelor of Arts in Business Education/Office Administration from CLARKE COLLEGE ATLANTA USA in 1990

13

Also a Director of the Company [] Yes [/] No

Indicate amount of time to be spent on Company matters if less than full time:

Use Additional Sheets if Necessary

(7)

Position: General Manager/Auto Division

Name: ALEXANDER St JUSTE Age: 59
Mailing Address: Bird Rock
Basseterre
St Kitts

Telephone No.: (869)465-8344

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S L Horsford & Co Ltd

#### **General Manager - Automotive Division**

#### **Responsible for the overall profitability of the Automotive Department**

Education (degrees, schools, and dates):

#### **High School Level**

Also a Director of the Company [] Yes [/] No

Indicate amount of time to be spent on Company matters if less than full time:

Position: Manager, Car Parts Dept

Name: VALENTINE LINDSAY Age: 41 Mailing Address: NEW ROAD ST. PETER'S PARISH ST. KITTS

Telephone No.: (869)662-4336

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

#### S L Horsford & Co Ltd

Manager, Car Parts and Accessories

**Responsible for profitability of Parts Department.** 

Employed by SLH in 1996 as a Car Salesman. Promoted to Assistant Manager, Parts & Service Department in 2003 and in June 2005 promoted to Manager, Automotive Parts and Service.

Education (degrees, schools, and dates): Diploma in Management - October 2004 by the University of the West Indies

Also a Director of the Company [] Yes [/] No

Indicate amount of time to be spent on Company matters if less than full time: <u>use</u> Additional Sheets if Necessary

#### Position: Manager, Insurance Department

42

Name:DAWN HAMMAge:Mailing Address:#1 Mansion Housing ProjectSt Kitts

Telephone No.: (869)466-1997

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S L Horsford & Co Ltd

Manager, Insurance Department - September 1998 to present	
S L Horsford & Co Ltd - Office Supervisor - Insurance Department prior to Manager's	
position.	
Education (degrees, schools, and dates): High School Level	
Also a Director of the Company [] Yes [/] No	

Indicate amount of time to be spent on Company matters if less than full time:

Position: Manager - Furniture & Appliance Showroom

Age: **50** 

Name: RUTH TROTMAN
Mailing Address: Taylor's Range
Basseterre
St Kitts

Telephone No.: (869)465-9103

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

#### S L Horsford & Co Ltd

Showroom Manager - April 2000 to present.

Responsible for the overall profitability of the Furniture and Appliance Showroom.

Tax Inspector - Government of St Kitts/Nevis 1993 - 2000.

Education (degrees, schools, and dates):

#### Bachelor of Commerce - York University, Canada - 1993

Also a Director of the Company [] Yes [/] No

Indicate amount of time to be spent on Company matters if less than full time:

#### Position: Management Accountant **Sherillia Massicott Pierre** Name: Age: 48 Mailing Address: PO Box 1785 Clico Housing Development St. Peter's

**St Kitts** 

Telephone No.: (869)465 5475

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S L Horsford & Co Ltd

Group Management Accountant - June 2006 to present.

**Responsible for the preparation of Financial Budgets/Statements. Report periodic** results to Directors and Senior Managers

Previous Employment: Internal Auditor with Caribbean Credit Card Corporation-2001-2006

Education (degrees, schools, and dates):

Chartered Accountant ACCA - 2001

Also a Director of the Company []Yes

Indicate amount of time to be spent on Company matters if less than full time:

Use Additional Sheets if Necessary

(12)

[/]No

Position: Manager, Service &

**Maintenance Department** 

Name:	EDMUND TROSS	Age:	57	
Mailing Address:	Amory Drive			
	Basseterre			
	St Kitts			

Telephone No.: (869)465-5488

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S L Horsford & Co Ltd

Manager, Service & Maintenance Department

#### **Responsible for the overall profitability of the Service and Maintenance Department.**

Education (degrees, schools, and dates):

High School Certificate - 1970

#### **APEX Technical School - Florida - USA**

#### **Certificate in Refrigeration and Air Conditioning - 1975**

Also a Director of the Company [] Yes [/] No

Indicate amount of time to be spent on Company matters if less than full time:

(15)

Position: Manager – Shipping Dept

Name: **DENISE BAPTISTE** 

Age: **49** 

Mailing Address:

New Road St Peter's Parish ST KITTS

Telephone No.: ( 869) 465-3201

List jobs held during the last five years. Give brief description of responsibilities. Include names of employers.

July '98 – May 2000 HORSFORD'S Credit Services – Senior Office Clerk – Maintenance of Accounts Receivable Ledgers.

June 2000 – December 2000 - Shipping Dept. reconciliation of Dividend Bank Account.	- Accounts Supervisor – Monthly
Preparation of quarterly aging reports for Hire	Purchase Accounts.
January 2001 – December 2001 – Shipping Dep	t )– Supervision of all office activities
for	<ul> <li>er ) and functions.</li> <li>) Liaision and communication with</li> <li>) Agency Principals. Responsibility</li> <li>ot ) the overall profitability of the</li> <li>) department.</li> </ul>

Education (degrees or other academic qualifications, schools attended, and dates):

High School Graduate – June 1979.

CAT Certificate – ACCA Programme.		
Also a Director of the company	[]Yes	[ / ] No

If retained on a part time basis indicate amount of time to be spent dealing with company matters:

Use additional sheets if necessary.

(16)				Position:	General Manager -
					Nevis Centre
Name:	CHRIS	TOPHER MARTIN		Age:	49
Mailing Addre	ss:	Jones Estate			
		<b>Ridge Road</b>			
		Nevis			
Telephone No.	:	(869)469-5600 or 469	9 1095		

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

#### **S L Horsford - Nevis Centre**

#### **General Manager**

Overall responsibility for the profitability of entire Nevis branch of S L Horsford & Co Ltd.

Education (degrees, schools, and dates):

#### MBA - University of Miami - December 1990.

Also a Director of the Company	[/] Yes	[ ] No			
Indicate amount of time to be spent on Company matters if less than full time:					
Use Additional Sheets if Necessary					

**S L Horsford Nevis Limited** 

Name: OSCAR WALTERS Mailing Address: Cades Bay Nevis Age: 43

Telephone No.: (869)469-8515

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S L Horsford - Nevis Centre

#### **Manager - Retail Operations**

Responsible for the overall profitability of the Retail Operations at the Nevis Centre.

Education (degrees, schools, and dates):

#### **Bachelor of Arts degree - Florida International University - December 1991**

Also a Director of the Company	[]Yes	[ /] No			
Indicate amount of time to be spent on Company matters if less than full time:					
Use Additional Sheets if Necessary	,				

(18)

#### Name: ARTHUR MARTIN

Age 50

Mailing Address: Pond's Extension, Basseterre, St. Kitts

Telephone No.: (869) 662 5789

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

Manager Ocean Cold Storage - 2001 - 2007 Responsible for the overall profitability of Company Asst. Manager Avis Rent-A- Car 1999 – 2001 Assisted in management of the business

Education (degrees, schools, and dates): <u>courses taken</u>

Benson & Hedges Diploma in Sales Development Workshop July 1989B. A. T. Distributors' Salesman's Course Workshop October 1986

Also a Director of the Company [] Yes [/] No

Indicate amount of time to be spent on Company matters if less than full time:

(	1	9)
•		~

Position: Accountant -

Age 52

Name: **R.HEATHER JAMES** 

Mailing Address: #52 Pond's Extension

#### Basseterre, St. Kitts

Telephone No.: (869) 465 0596

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S L Horsford & Co Ltd – October 2001 –to present Accounts Payable Supervisor Trans-America Invest (St. Kitts) Ltd – Accounting Officer -1989 -2001 Pannell Kerr Forster, Chartered Accountants, Audit Senior 1984 -1989

Education (degrees, schools, and dates):

#### B.A – Accounting The college of the Virgin Islands 1985

Also a Director of the Company [] Yes [/] No

Indicate amount of time to be spent on Company matters if less than full time:

Age 37

Name: ANAND PERSAUD HARRIDYAL

Mailing Address: Earle Morne, Bird Rock, Basseterre

Telephone No.: (869) 465 1949

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

Caribbean Digital Corp. 2003-2004- Coordinated entrance in operated assisted market ;

**Leeward Island Lottery Holding Company** 2002-2003– Marketing Manager responsible for advertising and promotion

**Delisle Walwyn & Co Ltd** 1999-2002 Brands Development Manager- managed key suppliers

Education (degrees, schools, and dates):

University of the West Indies – Barbados – 1996-1999 B.Sc. Management; University of the West Indies –Jamaica 1995-1996 CMS- Certificate in Management Studies

Also a Director of the Company [] Yes [/] No

Indicate amount of time to be spent on Company matters if less than full time:

Use Additional Sheets if Necessary

25

(20)

# St. KittsAge:37

Position: Manager – Avis Car Rentals &

Wellington Gas Station

Name: **ELVIS NISBETT** 

Mailing Address: Station Street

Tabernacle St. Kitts

Telephone No.: (869)662-4738

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

#### Avis Car Rentals & Wellington Gas Station

#### Manager

**Responsible for the overall profitability of Avis Car Rentals & Wellington Gas** Station.

Education (degrees, schools, and dates):

Associate of Applied Science Degree Small Business Management – NorthCentral Technical College, Wausau, WI, USA – July 1996

Microcomputer Certificate – NTC – May 1996

Also a Director of the Company [] Yes  $[\times]$  No

Indicate amount of time to be spent on Company matters if less than full time:

Position:	Pharmacy Manager – Valu
Mart IGA	A
	St. Kitts

Name: **ROBERT BOWRY** 

(22)

Age: **65** 

Mailing Address: #8 Hill Top Drive Bird Rock Extension Basseterre St. Kitts

Telephone No.: (869)465-8240

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

#### Valu Mart IGA – St. Kitts

#### **Pharmacy Manager**

**Responsible for the overall profitability of the Pharmacy/HBC Section at Valu Mart IGA.** 

Education (degrees, schools, and dates):

#### St. Kitts & Nevis Druggist and Chemist Exam (Registered Pharmacist 1968)

Also a Director of the Company [] Yes

[×] No

Indicate amount of time to be spent on Company matters if less than full time:

(23)

Position: M.I.S. Manager

Name: JULIAN WEEKS

Age:40

Mailing Address: P.O. Box 1599 Bird Rock

St. Kitts

Telephone No.: (869) 662-8100

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S. L. Horsford & Co. Ltd.

#### M.I.S. Manager, 2009 to present

**Responsible for administering the Group's overall computer systems, including all software and hardware.** 

Nevis Electrical Company Limited

Manager, Information Systems, 2002-2007

Responsible for building and managing the company's computer systems.

Education (degrees, schools, and dates):

Masters in Information Systems Security and Project Management (double major) Colorado Technical University, Colorado Springs – 2007

**Bachelors Degree in Information Technology – Colorado Technical University,** Colorado Springs – 2005

Associate of Arts in Computer Science and Electronics – Hesston College, Heston, Kansas – 1992

Also a Director of the Company [] Yes [x] No Indicate amount of time to be spent on Company matters if less than full time:

Position: Manager – Perishables and Speciality Goods, Valu Mart IGA Age:26

Name: **KEVIN THOMPSON** 

Mailing Address: Conaree Village

St. Kitts

Telephone No.: (869) 662-4433

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S. L. Horsford & Co. Ltd. – Valu Mart IGA

Manager - Perishables and Speciality Goods, 2010 to present

Responsibility for the profitability of the Produce, Meats, Dairy, Frozen, Deli/Bakery and Gourmet/Specialty Foods sub-departments.

Assistant Manager – Meats, Produce, Dairy & Frozen, 2007 - 2010

Responsible for managing the perishable inventory and safeguarding all assets of the department including inventory and fixed assets.

Meats & Produce Supervisor - 2006 - 2007

Responsible for supervising the meats, produce, dairy and frozen departments.

Front End Assistant Supervisor - 2005 - 2006 -

Responsible for assisting with the supervision the Front End department.

Education (degrees, schools, and dates): <u>IGA Coco Cola Institute Supermarket Management</u>, Atlanta, GA - 2008 Certificate)

Associates Degree (ASc.) in Paralegal Studies - The University of the West Indies Open Campus, St .Kitts – 2007 to Present

Degree in Management Studies - The University of Guyana, Guyana – 2003 -2004 (Did not complete)

Also a Director of the Company	[] Yes	[x] No	
Indicate amount of time to be spent of	on Company ma	tters if less than full time:	

# Position: Manager – Grocery, HBC and General Merchandise, Valu Mart IGA Age:32

#### Name: NYANJAH DEMMING

Mailing Address: #41 Edwards Lane New Pond Site St. Kitts

Telephone No.: (869) 662-7209

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

#### S. L. Horsford & Co. Ltd. - Valu Mart IGA

Manager - Grocery, HBC and General Merchandise, 2010 to present

Responsible for the overall profitability of the Grocery, Health and Beauty Care and General Merchandise sub-departments.

Assistant Manager - Grocery 2007 - 2010 -

**Responsible for Grocery, Food & Non Food** 

Computer Room Supervisor – 2006 – 2007

Responsible for supervision of the computer room and staff.

Price Co-ordinator – 2003 – 2006

Checking merchandise displayed in store towards ensuring that proper prices are displayed under related items; makes and displays price tags, price cards and promotional material; add new items and upc codes to list of inventory items when necessary.

Education (degrees, schools, and dates):

Bachelor of Science (Management Studies) – The University of the West Indies Open Campus, St .Kitts – 2009

Certificate in Business Management – The University of the West Indies School of Continuing Studies, St .Kitts/Nevis – 2005

Also a Director of the Company [] Yes [x] No Indicate amount of time to be spent on Company matters if less than full time:

#### Position: Manager – Customs Department

Name: **RAUL LAKE** 

Age:35

Mailing Address: Roxborough Street

Basseterre St. Kitts

Telephone No.: (869) 667-7600

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

S. L. Horsford & Co. Ltd.

#### Manager – Customs Department, 2010 to present

Responsible for the planning, directing and co-ordinating the operations of the department.

Assistant Manager – Customs Department – 2008 - 2010

**Responsible for the supervision and coordination of activities of clerical workers and porters related to the importation of commodities for the Group.** 

Supervisor – Customs Department – 2005 - 2008

**Responsible for the supervision and coordination of activities of clerical workers and porters related to the importation of commodities for the Group.** 

Education (degrees, schools, and dates):

Sixth form level of education and many years of experience having worked with the company since October 3, 1994.

Also a Director of the Company [] Yes [x] No Indicate amount of time to be spent on Company matters if less than full time:

#### DIRECTORS OF THE COMPANY

Information concerning non Executive Directors:

(1) Name: MALCOLM C KIRWAN

Position: Non-Executive Director

Age: **66** 

Mailing Address: P O Box 302037 St Thomas Virgin Islands 00803

Telephone No.: (340) 693-1400

List jobs held during the past five years. Give brief description of responsibilities. Include names of employers.

Retired Vice President for Administration and Finance, University of the Virgin Islands (1981-2006)

Managed the financial affairs of the University and provided programs and services to support and facilitate the administrative needs and requirements of the institution. Specific areas of responsibility included other budgeting and financial management, property and procurement, human resource management, risk management, and capital development. Together with the President, shares a joint responsibility with the Vice-Presidents for strategic planning to ensure the long-term viability of the University.

Education (degrees or other academic qualifications, schools attended, and dates):

# M.B.A., Management and Finance, (1971) University of Connecticut, Storrs, CT

B.S., Business Administration, (1970), University of Connecticut, Storrs, CT

A.A., Accounting (1967), College of the Virgin Islands.

#### (2) Name: MARK WILKIN

Title Non-Executive Director

Age: 45

Mailing Address:

-

Frigate Bay P O Box 478 Basseterre St Kitts

Telephone No.: (869) 465-0418

Name of employers, titles and dates of positions held during past five years with an indication of job responsibilities.

#### CARIB BREWERY (ST. KITTS & NEVIS) LTD – Managing Director – 2003 to present

S. L. HORSFORD & CO LTD- Marketing Manager – Overall responsibility for the development and implementation of marketing programmes for the entire Company and the management of the automotive Division. 1991-2003

Education (degrees, schools, and dates)

MBA – University of Keele – England – September 1990 BA - University of Western Ontario – Canada - 1988

#### (3) Name: VICTOR O WILLIAMS

Position: Non-Executive Director

Age: 55 Mailing Address: PO Box 723 #125 HL1-North, Frigate Bay

Telephone No.: (869) 465 4004

List jobs held during past five years. Give brief description of responsibilities. Include names of employers.

Principal of William Architectural

Education (degrees or other academic qualifications, schools attended, and dates):

**B.Sc.** Architecture from New York Institute if Technology (1982)

Associate Degree in Town & Country Planning from United Nations Physical Planning Institute (1975)

Numerous short courses in Housing, Environmental Planning, Population Planning

#### Name: ANTHONY GONSALVES

Position: Non-Executive Director

Age:45

Mailing Address: P O Box 449 FRIGATE BAY, ST. KITTS

Telephone No.: (869) 465-6495

List jobs held during past five years. Give brief description of responsibilities. Include names of employers.

**Barrister-at-Law and Solicitor** 

Partner in Law Firm of Gonsalves Perkins & Hamel-Smith

Education (degrees or other academic qualifications, schools attended, and dates):

Legal Education Certificate of Merit- Sir Hugh Wooding Law School 1992-1994

LL.M. –University of Cambridge- 1987-1988

LL.B.-University of the West Indies- 1984-1987

Number of Directors: \_7\_\_\_\_\_.

If Directors are not elected annually, or are elected under a voting trust or other arrangement, explain:

The provision of Articles 102 and 103 of the Articles of Association states that not more one-third of the Directors should retire annually. Therefore each year Directors are elected at the Annual General Meeting in accordance with Articles 102 and 103.

- 1. Summarise Articles of Association or Bylaws which are relevant to Directors
  - (1) Directors retire on rotation annually.
  - (2) Retiring Directors may offer themselves for re-election.
  - (3) Not more than one-third of the Directors retire at any one time.
  - (4) The Executive Directors do not retire on rotation
  - (5) There shall be a minimum of five directors
  - (6) Directors are appointed by ordinary resolution at a general meeting
  - (7) No person other than a Director retiring at the meeting shall be appointed a director at a general meeting unless he is recommended by the directors or notice is given to Company not less than 14, nor more than 35 clear days of the intention.
  - (8) The directors may appoint a person to act as a director until the next annual general meeting.
  - (9) A director ceases to be a director if he is prohibited by law, or becomes bankrupt, or resigns his office by notice to the Company, or has been absent for more than six consecutive months without permission of the directors from meetings of directors and the directors resolved that his office be vacated or the Company so resolves by ordinary resolution.
  - (10) Directors are entitled to remunerations as the Board determines

#### SIGNATURES

Name of Chief Executive Officer Anthony Kelsick

Signature 25 FEB, 2011 Date

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Name of Director: **Donald Kelsick** 

Lillela

Signature

15 FEB, 2011

Date

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