# GRENADA ELECTRICITY SERVICES COMBINED TRADING SUMMARY AS OF 30/6/09

|                                 | June<br>2009   | June<br>2008             |
|---------------------------------|----------------|--------------------------|
|                                 |                |                          |
| INCOME                          |                |                          |
| Sales - Non Fuel Charge         | 36,175,963.15  | 34,643,082.26            |
| - Fuel Charge                   | 30,439,901.30  | 45,863,019.54            |
| Unbilled Sales Adjustments      | (1,539,131.99) | 1,130,768.80             |
| Net Sales                       | 65,076,732.46  | 81,636,870.60            |
| Sundry Revenue                  | 1,063,129.76   | 1,701,021.49             |
| TOTAL INCOME                    | 66,139,862.22  | 83,337,892.09            |
|                                 |                |                          |
| <b>OPERATING COSTS</b>          |                |                          |
| Production less Diesel Consumed | 10,756,048.47  | 8,652,813.17             |
| Diesel Consumed                 | 26,496,169.47  | 55,186,991.59            |
| Hurricane Provision             | 1,000,000.02   | 1,000,000.02             |
| Planning & Engineering          | 836,861.48     | 727,542.57               |
| Distribution                    | 7,647,100.33   | 6,870,831.98             |
| TOTAL OPERATING COSTS           | 46,736,179.77  | 72,438,179.33            |
|                                 |                |                          |
| CORPORATE SERVICES              | 7,239,582.63   | 7,090,642.67             |
| PROFIT BEFORE INTEREST          | 12,164,099.82  | 3,809,070.09             |
|                                 | , - ,          |                          |
| <u>INTEREST</u>                 |                |                          |
| Bank Loan Interest              | 2,340,033.61   | 2,590,117.97             |
| Other Bank Interest             | 1,410.61       | 23,883.38                |
| Consumer Deposit Interest       | 148,909.69     | 130,574.80               |
| TOTAL INTEREST COSTS            | 2,490,353.91   | 2,744,576.15             |
|                                 |                |                          |
| PROFIT AFTER INTEREST           | 9,673,745.91   | 1,064,493.94             |
| OTHER CHARGES                   |                |                          |
| Disposal of Fixed Assets        | (44,909.27)    | (50.245.01)              |
| Donations Donations             | 477,195.84     | (50,245.91)<br>55,737.00 |
| Profit Sharing                  | 2,113,320.13   | 866,691.85               |
| TOTAL OTHER CHARGES             | 2,545,606.70   | 872,182.94               |
| TOTAL OTHER CHARGES             | 2,343,000.70   | 072,102.94               |
| PROFIT BEFORE TAXES             | 7,128,139.21   | 192,311.00               |
| Corporation Tax @ 30%           | 2,137,320.29   | 57,693.30                |
| PROFIT AFTER TAXES              | 4,990,818.92   | 134,617.70               |
| Dividends                       | 4,180,000.00   | 4,180,000.00             |
|                                 |                | . ,                      |
| RETAINED PROFIT to date         | 810,818.92     | (4,045,382.30)           |

## GRENADA ELECTRICITY SERVICES Balance Sheet at 30/6/09

| ASSETS                                    | June<br>2009<br>EC \$ | December<br>2008<br>EC \$     |
|---|-----------------------|-------------------------------|
| CURRENT ASSETS                            |                       |                               |
|   | 17,722,722.12         | 11 605 016 05                 |
| Cash and due from banks<br>Hurricane Fund | 4,030,589.71          | 11,695,916.95<br>3,976,961.62 |
| Accounts Receivable                       | 27,629,813.13         | 36,874,677.70                 |
| Segregated Retirement Investments         | 13,436,979.70         | 13,139,774.44                 |
| Other Investments                         | 16,080.00             | 16,080.00                     |
| Inventories                               | 16,175,797.42         | 14,330,895.78                 |
|   |                       |                               |
| Prepayments                               | 1,390,308.24          | 1,189,766.03                  |
|   | 80,402,290.32         | 81,224,072.52                 |
| PRPOERTY PLANT AND EQUIPMENT              | 76,558,952.24         | 81,582,453.40                 |
| Suspense Jobs in Progress                 | 2,138,702.13          | 1,891,611.30                  |
| Capital Work in Progress                  | 29,164,908.15         | 23,313,929.04                 |
| Deferred Exchange Loss                    | 2,188,810.00          | 2,188,810.00                  |
| Bolottod Exchange 2000                    | 2,100,010.00          | 2,100,010.00                  |
| TOTAL ASSETS                              | 190,453,662.84        | 190,200,876.26                |
| LIABILITIES AND SHAREHOLDERS EQUITY       |                       |                               |
| CURRENT LIABILITIES                       |                       |                               |
| Amount Due to Related Company             | 344,375.82            | 259,359.40                    |
| Accounts Payable and Accrued Expenses     | 13,636,406.49         | 14,634,173.08                 |
| Consumers' Deposits                       | 7,717,677.22          | 7,538,264.78                  |
| Consumers' Advances for Construction      | 1,897,877.74          | 1,770,753.75                  |
| Provision for Retirement Benefits         | 18,189,297.14         | 18,107,570.17                 |
| Provision for Profit Sharing              | 5,082,860.43          | 3,940,631.47                  |
| Provision for Income Tax                  | 598,687.98            | (1,538,632.31)                |
| 1 TOVISION TOT INCOME TAX                 | 47,467,182.82         | 44,712,120.34                 |
|   | 47,407,102.02         | 77,712,120.07                 |
| LONG TERM DEBT                            | 66,888,040.83         | 71,201,135.67                 |
| TOTAL LIABILITIES                         | 114,355,223.65        | 115,913,256.01                |
| TO THE EMBIETTES                          | 111,000,220.00        | 110,010,200.01                |
| SHAREHOLDERS EQUITY                       |                       |                               |
| Stated Capital                            | 32,339,840.00         | 32,339,840.00                 |
| Hurricane Reserve                         | 7,000,000.02          | 6,000,000.00                  |
| Retained Earnings                         | 35,947,780.25         | 29,444,015.45                 |
| Profit to Date after Dividends            | 810,818.92            | 6,503,764.80                  |
|   | 76,098,439.19         | 74,287,620.25                 |
|   | ·                     |                               |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | 190,453,662.84        | 190,200,876.26                |

# GRENADA ELECTRICITY SERVICES Balance Sheet at 30/6/09

|  | June<br>2009 | December<br>2008 |
|--|--------------|------------------|
| Covenants / Ratios                         |              |                  |
| Current Ratio - >= 1.50:1                  | 1.69         | 1.82             |
| Interest Coverage Ratio - >= 2:1           | 7.11         | 6.58             |
| Debt Service Coverage Ratio - >= 1.50      | 2.66         | 1.86             |
| Bank Borrowing to Equity Ratio - <= 1.25:1 | 0.97         | 1.04             |
| Capital to Total Assets >= 30%             | 36.28%       | 35.90%           |

#### GRENADA ELECTRICITY SERVICES LIMITED

## Statement of Cash Flows For the year to 30th June, 2009

|   | June<br>2009   | December<br>2008 |
|---|----------------|------------------|
| Operating Activities  |                |                  |
| Profit before Income Tax Adjustments for:                     | 7,128,139.21   | 19,422,884.37    |
| Depreciation  | 7,094,423.53   | 14,123,098.12    |
| (Profit) / Loss on disposal of fixed assets                   | (44,909.27)    | (2,599,880.48)   |
|   | 14,177,653.47  | 30,946,102.01    |
| Changes in Operating Assets / Liabilities                     |                |                  |
| Decrease / (Increase) in receivables and prepayments          | 9,044,322.36   | (7,988,503.03)   |
| Increase / (Decrease) in accounts payable and accrued charges | (691,230.16)   | (2,140,765.99)   |
| (Decrease) / Increase in provision for retirement benefits    | 81,726.97      | 1,321,276.33     |
| Decrease / (Increase) in inventory                            | (1,844,901.64) | 1,229,027.14     |
| Increase / (Decrease) in related company balance              | 85,016.42      | 165,232.89       |
| Payment of income tax   | <del>-</del>   | (5,507,083.51)   |
| Increase in provision for profit sharing                      | 1,142,228.96   | 1,142,957.31     |
| Cash provided by operating activities                         | 21,994,816.38  | 19,168,243.15    |
| Investing Activities  |                |                  |
| Disposal of fixed assets                                      | 45,000.00      | 3,637,650.00     |
| Suspense jobs in progress (increase) / decrease               | (247,090.83)   | (1,204,407.64)   |
| (Increase) in Capital Work in Progress                        | (5,850,979.11) | (18,933,608.16)  |
| Hurricane Fund Decrease / (Increase)                          | (53,628.09)    | (150,045.58)     |
| Increase in segregated investment                             | (297,205.26)   | (576,977.12)     |
| Increase in consumer contribution to line extension           | (172,533.49)   | 417,167.48       |
| Purchase of fixed assets                                      | (1,898,479.61) | (4,366,081.00)   |
| Cash used in investing activities                             | (8,474,916.39) | (21,176,302.02)  |
| Financing Activities  | 4 000 000 00   |                  |
| Provision for hurricane insurance reserve                     | 1,000,000.02   | 2,000,000.00     |
| Loan proceeds   | (0.00)         | -                |
| Repayment of Loan   | (4,313,094.84) | (7,114,131.88)   |
| Dividends paid  | (4,180,000.00) | (8,360,000.00)   |
| Cash provided by financing activities                         | (7,493,094.82) | (13,474,131.88)  |
| Net Increase /(Decrease) in cash and cash equivalents         | 6,026,805.17   | (15,482,190.75)  |
| Net cash - at the beginning of year                           | 11,695,916.95  | 27,178,107.70    |
| - at the end of year  | 17,722,722.12  | 11,695,916.95    |
| Represented by  |                |                  |
| Cash and due from banks                                       | 17,722,722.12  | 11,695,916.95    |