

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**

**UNAUDITED**

**FINANCIAL STATEMENTS**

**FOR THE THIRD QUARTER ENDED**

**MARCH 31, 2007**

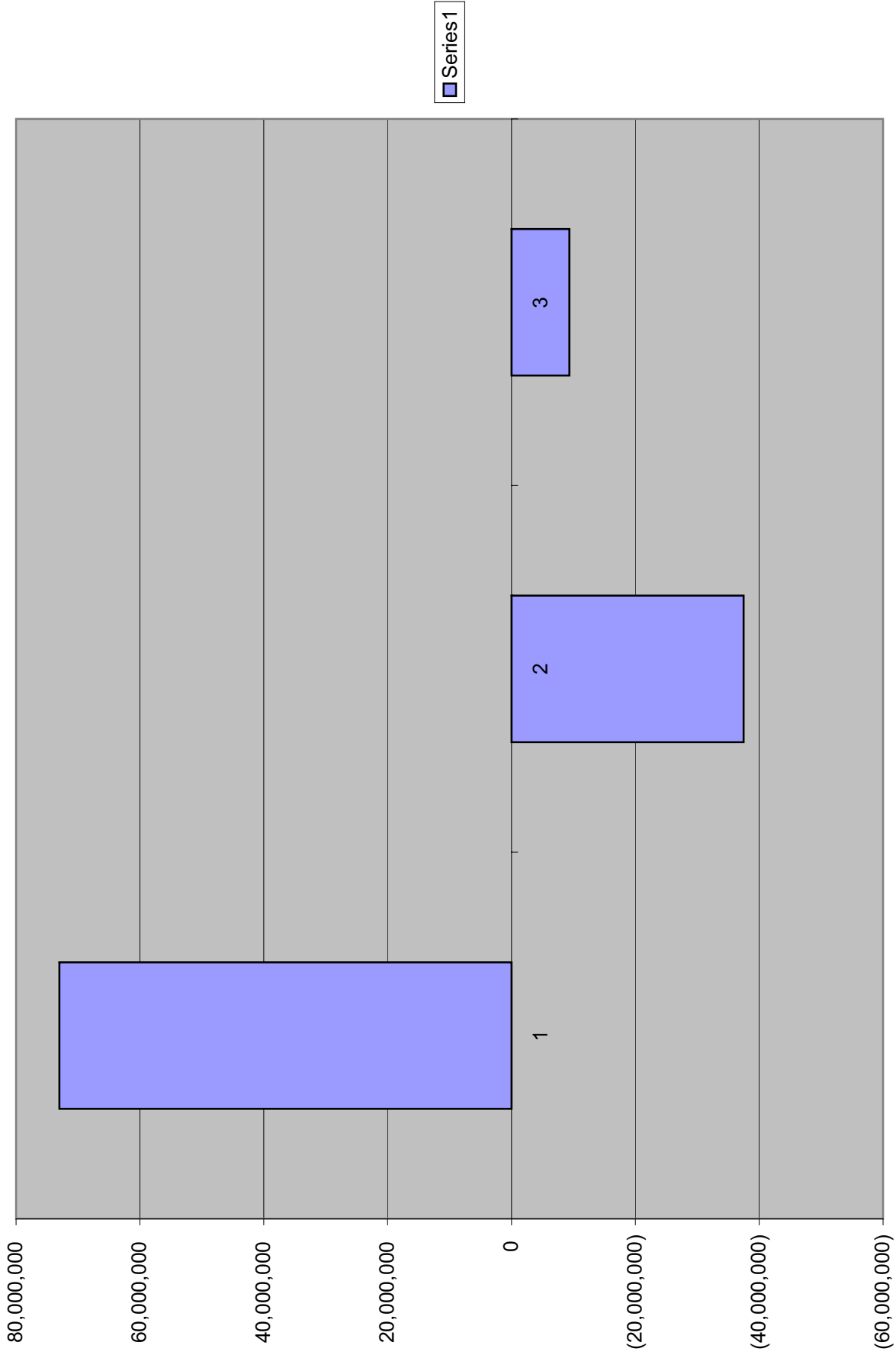
**SKNA National Bank Ltd. Comptroller Division**

# ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED

## UNAUDITED FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED MARCH 31, 2007

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**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LTD.**  
**STATEMENT OF CASHFLOW**  
**FOR THE PERIOD ENDED MARCH 31, 2006**

| <b>Audited<br/>Year Ended<br/>June 2006</b> | <b>Notes</b> | <b>Unaudited<br/>Quarter Ended<br/>March 2007<br/>\$</b>            | <b>Unaudited<br/>Quarter Ended<br/>March 2006<br/>\$</b> |
|---|--------------|---|--|
| <b>Cash flows from operating activities</b> |              |   |  |
| 68,070,788                                  |              | 54,037,905  | 54,564,497   |
|   |              | Operating Income before taxation                                    |  |
|   |              | Adjustments for:  |  |
| (103,488,983)                               |              | (78,316,866)  | (78,561,114)   |
| 61,668,264                                  |              | 39,255,913  | 41,811,947   |
| 1,508,424                                   |              | 1,269,447   | 1,385,352  |
| 3,480,026                                   |              | -   | -  |
| -   |              | -   | -  |
| 22,879                                      |              | -   | -  |
| 31,261,398                                  |              | 16,246,399  | 19,200,682   |
|   |              | Operating income before changes in operating assets and liabilities |  |
|   |              | <i>(Increase) decrease in operating assets:</i>                     |  |
| (157,764,879)                               |              | (114,040,383)   | (137,453,111)  |
| (65,605)                                    |              | (29,216)  | (146,483)  |
| (3,907,243)                                 |              | 9,680,911   | 11,123,311   |
|   |              | <i>Increase (decrease) in operating liabilities:</i>                |  |
| (16,951,577)                                |              | (8,977)   | (6,990,430)  |
| 32,695,284                                  |              | 89,672,882  | 21,671,960   |
| (1,944,300)                                 |              | -   | -  |
| 45,462,609                                  |              | 33,407,382  | 9,769,742  |
| (71,214,313)                                |              | 34,928,998  | (82,824,329)   |
|   |              | Cash generated from (used in) operations                            |  |
| 101,832,327                                 |              | 73,009,520  | 73,818,897   |
| (48,849,379)                                |              | (37,485,630)  | (30,756,616)   |
| (19,248,126)                                |              | (9,350,000)   | (11,968,875)   |
| (37,479,491)                                |              | 61,102,888  | (51,730,923)   |
|   |              | <b>Net cash generated from (used in) operating activities</b>       |  |
| <b>Cash flows from investing activities</b> |              |   |  |
| (2,396,401)                                 |              | (984,088)   | (1,546,937)  |
| (23,421,498)                                |              | (9,760,549)   | (12,720,970)   |
| (45,314,400)                                |              | (52,659,211)  | (4,849,264)  |
| (71,132,299)                                |              | (63,403,848)  | (19,117,171)   |
|   |              | <b>Net cash used in investing activities</b>                        |  |
| <b>Cash flows from financing activities</b> |              |   |  |
| (10,935,000)                                |              | (12,150,000)  | (10,935,000)   |
|   |              | Dividend paid   |  |
| (10,935,000)                                |              | (12,150,000)  | (10,935,000)   |
|   | 4            | <b>Net cash used in financing activities</b>                        |  |
| (119,546,790)                               |              | (14,450,960)  | (81,783,094)   |
| 488,833,315                                 |              | 369,286,525   | 488,833,315  |
| 369,286,525                                 |              | 354,835,565   | 407,050,221  |
|   |              | <b>Cash and cash equivalents at end of period</b>                   |  |
|   |              | <b>Decrease in cash and cash equivalents</b>                        |  |
|   |              | <b>Cash and cash equivalents at beginning of period</b>             |  |
|   |              | <b>Cash and cash equivalents at end of period</b>                   |  |

## STATEMENT OF CHANGES IN EQUITY

For The Quarter Ended March 31, 2007

|  | Notes | Share<br>Capital<br>\$ | Share<br>Premium<br>\$ | Statutory<br>Reserves<br>\$ | Loan Loss<br>Reserves<br>\$ | General<br>Reserves<br>\$ | Revaluation<br>Reserves<br>\$ | Retained<br>Earnings<br>\$ | Total<br>Shareholders'<br>Equity<br>\$ |
|--|-------|------------------------|------------------------|-----------------------------|-----------------------------|---------------------------|-------------------------------|----------------------------|--|
| <b>Balance at June 30, 2005</b>                          |       | 81,000,000             | 3,877,424              | 34,954,749                  | 7,500,000                   | 29,587,231                | 2,714,142                     | 14,180,394                 | 173,813,940                            |
| Net Income   |       | -                      | -                      | -                           | -                           | -                         | -                             | 35,466,923                 | 35,466,923                             |
| Depreciation in market value of<br>investment securities | 16    | -                      | -                      | -                           | -                           | -                         | (281,925)                     | -                          | (281,925)                              |
| Dividends  | 20    | -                      | -                      | -                           | -                           | -                         | -                             | (10,935,000)               | (10,935,000)                           |
| <b>Balance at March 31, 2006</b>                         |       | 81,000,000             | 3,877,424              | 34,954,749                  | 7,500,000                   | 29,587,231                | 2,432,217                     | 38,712,317                 | 198,063,938                            |
| Income   |       | -                      | -                      | -                           | -                           | -                         | -                             | 12,058,039                 | 12,058,039                             |
| Appreciation in market value<br>of investment securities | 16    | -                      | -                      | -                           | -                           | -                         | 59,800                        | -                          | 59,800                                 |
| Transfer to Reserves                                     | 16    | -                      | -                      | 15,045,251                  | 4,500,000                   | 15,412,769                | -                             | (34,958,020)               | 0                                      |
| <b>Balance at June 30, 2006</b>                          |       | 81,000,000             | 3,877,424              | 50,000,000                  | 12,000,000                  | 45,000,000                | 2,492,017                     | 15,812,336                 | 210,181,777                            |
| Net Income   |       | -                      | -                      | -                           | -                           | -                         | -                             | 35,124,638                 | 35,124,638                             |
| Dividends  | 20    | -                      | -                      | -                           | -                           | -                         | -                             | (12,150,000)               | (12,150,000)                           |
| <b>Balance at March 31, 2007</b>                         |       | 81,000,000             | 3,877,424              | 50,000,000                  | 12,000,000                  | 45,000,000                | 2,492,017                     | 38,786,974                 | 233,156,415                            |

## Statement of Income for the period ended March 31, 2007

| Audited<br>Year Ended<br><u>June 2006</u> |  | Notes | Unaudited<br>Quarter Ended<br><u>March 2007</u><br>\$ | Unaudited<br>Quarter Ended<br><u>March 2006</u><br>\$ |
|---|--|-------|---|---|
| <b>INCOME</b>                             |  |       |   |   |
| 77,031,711                                | Interest - Loan & Advances and Fees                            |       | 49,863,230  | 61,020,728  |
| <u>26,457,272</u>                         | - Investments and Deposits with other Banks                    |       | <u>28,453,636</u>                                     | <u>17,540,386</u>                                     |
| <b>103,488,983</b>                        | <b>Total Interest Income</b>                                   |       | <b>78,316,866</b>                                     | <b>78,561,114</b>                                     |
| 61,668,264                                | Less: - Interest Expense                                       |       | (39,255,913)  | (41,811,947)  |
| <b>41,820,719</b>                         | <b>Net Interest Income Before Provision for Doubtful Debts</b> | 17    | <b>39,060,953</b>                                     | <b>36,749,167</b>                                     |
| <u>3,480,026</u>                          | <b>Provision for Doubtful Debts</b>                            |       | <u>39,060,953</u>                                     | <u>36,749,167</u>                                     |
| <b>38,340,693</b>                         |  |       | <b>39,060,953</b>                                     | <b>36,749,167</b>                                     |
| <b>Non-Interest Income</b>                |  |       |   |   |
| 4,689,659                                 | Gain (Loss) on Foreign Exchange                                |       | (2,316,656)   | (2,177,560)   |
| -   | Gain on Marketable Securities, net                             |       | 3,111,790   | -   |
| 329,276                                   | Dividend   |       | 364,556   | 150,911   |
| 1,310,648                                 | Service Charge   |       | 1,047,839   | 823,193   |
| 44,342,412                                | Commission   |       | 25,594,135  | 32,271,179  |
| <u>794,871</u>                            | Miscellaneous  |       | <u>3,111,578</u>                                      | <u>1,062,407</u>                                      |
| <b>51,466,866</b>                         | <b>Total Non-Interest Income</b>                               |       | <b>30,913,242</b>                                     | <b>32,130,130</b>                                     |
| <b>89,807,559</b>                         | <b>Operating Income</b>  |       | <b>69,974,195</b>                                     | <b>68,879,297</b>                                     |
| <b>NON-INTEREST EXPENSES</b>              |  |       |   |   |
| 5,692,106                                 | Establishment  | 18    | 4,831,759   | 4,286,985   |
| 1,077,625                                 | Loss on Marketable Securities, net                             |       | -   | 983,311   |
| 433,838                                   | Communication  |       | 306,888   | 297,596   |
| 12,654,038                                | Staff Employment   |       | 8,964,177   | 7,529,942   |
| 110,664                                   | Travelling   |       | 43,049  | 71,705  |
| 621,738                                   | Stationery and Supplies  |       | 456,030   | 418,453   |
| 239,184                                   | Miscellaneous  |       | 509,486   | 155,492   |
| 109,429                                   | Audit Fees and Professional Expenses                           |       | -   | 229   |
| <u>798,149</u>                            | Other Finance Charges  |       | <u>824,901</u>  | <u>571,087</u>  |
| <b>21,736,771</b>                         | <b>Total Non-Interest Expenses</b>                             |       | <b>15,936,290</b>                                     | <b>14,314,800</b>                                     |
| 68,070,788                                | Net Operating Income before Tax                                |       | 54,037,905  | 54,564,497  |
| <u>20,545,826</u>                         | Tax Expenses   |       | <u>(18,913,267)</u>                                   | <u>(19,097,574)</u>                                   |
| <b>47,524,962</b>                         | <b>Net Income</b>  |       | <b>35,124,638</b>                                     | <b>35,466,923</b>                                     |
| 0.59                                      | <b>Earnings per share (diluted/basic) - Annualized</b>         |       | 0.58  | 0.58  |

## BALANCE SHEET AS AT MARCH 31, 2007

| <u>Audited</u><br><u>Year Ended</u><br><u>June 2006</u><br>\$ | <u>Assets</u>   | <u>Notes</u> | <u>Unaudited</u><br><u>Quarter Ended</u><br><u>March 2007</u><br>\$ | <u>Unaudited</u><br><u>Quarter Ended</u><br><u>March 2006</u><br>\$ |
|---|---|--------------|---|---|
| 540,408,865   | Cash and Money at call  | 4            | 535,718,454   | 567,472,033   |
| 846,303,202   | Loans and Advances  | 5            | 960,372,801   | 829,552,338   |
| 164,916,438   | Investments   | 6            | 217,575,649   | 124,359,302   |
| 17,750,000  | Investment in Subsidiaries  | 7            | 17,750,000  | 17,750,000  |
| 5,077,100   | Customers' Liability under Acceptances,<br>Guarantees, and Letters of Credit (per contra) | 8            | 4,985,100   | 4,969,100   |
| 17,771,075  | Bank Premises and Equipment   | 9            | 17,485,716  | 17,067,562  |
| 21,741,147  | Other Accounts  | 10           | 17,367,582  | 9,796,154   |
| 288,525   | Deferred Tax  | 11           | 288,525   | 374,418   |
| <b>1,614,256,352</b>  | <b>Total Assets</b>   |              | <b>1,771,543,827</b>  | <b>1,571,340,907</b>  |
|   | <b>Liabilities</b>  |              |   |   |
| 85,747  | Due to other Banks  |              | 76,770  | 10,046,894  |
| 1,141,912,999   | Customers' Deposits   | 12           | 1,231,585,881   | 1,130,889,675   |
| 11,473,856  | Deferred Credit   | 13           | 11,473,856  | 11,473,856  |
|   | Due to Subsidiaries   |              |   | 1,944,300   |
| 5,077,100   | Acceptances, Guarantees and<br>Letters of Credit (per contra)                             | 8            | 4,985,100   | 4,969,100   |
| 245,210,748   | Accumulated Provisions, Creditors,<br>and Accruals  | 14           | 289,951,679   | 213,671,219   |
| 314,125   | Deferred Tax Liability  |              | 314,125   | 281,925   |
| <b>1,404,074,575</b>  | <b>Total Liabilities</b>  |              | <b>1,538,387,411</b>  | <b>1,373,276,969</b>  |
|   | <b>Shareholders' Equity</b>   |              |   |   |
| 81,000,000  | Issued Share Capital  | 15           | 81,000,000  | 81,000,000  |
| 3,877,424   | Share Premium   |              | 3,877,424   | 3,877,424   |
| 109,492,017   | Reserves  | 16           | 109,492,017   | 74,474,197  |
|   | Profits (net of estimated tax)  |              | 35,124,638  | 35,466,923  |
| 15,812,336  | Retained Earnings   |              | 3,662,337   | 3,245,394   |
| <b>210,181,777</b>  | <b>Total Shareholders' Equity</b>   |              | <b>233,156,416</b>  | <b>198,063,938</b>  |
| <b>1,614,256,352</b>  | <b>Total Liabilities and Shareholders' Equity</b>   |              | <b>1,771,543,827</b>  | <b>1,571,340,907</b>  |

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED MARCH 31, 2007**

**1. Incorporation**

The St. Kitts-Nevis-Anguilla National Bank Limited was incorporated on the 15<sup>th</sup> day of February 1971 under the Companies Act chapter 335, but was re-registered under the new Companies Act No. 22 of 1996 on the 14<sup>th</sup> day of April 1999.

**2. Principal Activity**

St. Kitts-Nevis-Anguilla National Bank Limited provides a comprehensive and international range of banking, financial and related services.

**3. Significant Accounting Policies**

These accounting policies are summarized below: -

**(i) Basis of preparation**

The financial statements are prepared in accordance with International Financial Reporting Standards. These financial Statements have been prepared on a historical cost basis, except for the measurement at fair value of available-for-sale investments, and financial assets at fair value through profit and loss.

**(ii) Cash and Cash Equivalents**

Cash and Cash Equivalents, as mentioned in the statement of cash flows, comprise of cash on hand, balances with other financial institutions and the Eastern Caribbean Central Bank, short term receivables, as well as investment funds whose maturities are ninety days or less.

**(iii) Depreciation**

Freehold buildings are depreciated on a straight-line basis at a rate of 2½ per cent per annum. Equipment, furniture, fittings and vehicles are depreciated on a straight-line basis over their useful lives at rates ranging from 10 per cent to 33 1/3 per cent.

**(iv) Currency**

All values are expressed in Eastern Caribbean Currency.

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED MARCH 31, 2007**

**(v) Foreign Currency**

Foreign currency transactions are accounted for at the mid-rate of exchange prevailing at the date of the transaction. Financial assets and liabilities denominated in foreign currencies at year-end are converted to Eastern Caribbean currency at the mid-rate of exchange ruling on that day. Gains and losses resulting from such transactions and from the translation of financial assets and liabilities denominated in foreign currencies are recognized in income.

**(vi) Investments**

Investment securities are classified into the following four categories: financial assets at fair value through profit and loss, available-for-sale, held-to-maturity, and originated debts. Investment securities intended to be held for an indefinite time period, which may be sold in response to needs for liquidity or changes in interest rate or equity prices and are not classified as financial assets at fair value through profit and loss are therefore classified as available-for-sale. Investment securities with fixed maturity where management has both the intent and the ability to hold to maturity are classified as held-to-maturity.

Investment securities are initially recognized at cost - which includes all transaction costs. Financial assets at fair value through profit and loss and Available-for-sale financial assets are subsequently re-measured to fair value based on quoted bid prices. As fair values for unquoted securities are not readily available, both equity and debt securities are measured at cost less any provision for impairment.

Unrealised gains and losses arising from changes in fair value of securities are recognized in income if such securities are "Financial Assets At Fair Value Through Profit and Loss" or equity if they are Available-for-Sale. When securities are disposed of, the resulting gain or loss is included in income.

A financial asset is impaired if its carrying amount is greater than its estimated recoverable amount. The recoverable amount of a financial instrument measured at fair value is the present value of future cash flows discounted at the current market rate of interest for a similar financial asset. When securities become impaired the related impairment loss is charged to income as a loss.

Held-to-maturity and originated debt investments are carried at amortised cost using the effective yield method, less any provision for impairment.

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED MARCH 31, 2007**

*Investments* (continued)

An impairment loss on financial assets carried at amortised cost is the difference in the asset's carrying amount and the present value of future cash flows discounted at the financial instrument's original effective interest rate.

Interest earned on all investment securities is reported in interest income.

Dividend on equity securities, when received, is reported separately in dividend income. All purchases and sales of investment securities are recognized at trade date – the date on which the Bank commits to purchase or sell financial assets.

**(vii) Loans and Advances**

Loans originated by the Bank are financial assets created by providing money directly to a borrower and as such are carried at cost.

The accrual of interest ceases when the principal or interest is past due 90 days or when, in the opinion of management, full collection is unlikely. The allowance for loan impairment is based on continuous appraisal of all loans and advances together with an annual review of loan collateral. Specific provisions for losses are made against loans and advances when, in the opinion of management, credit risk or economic factors make recovery doubtful.

The allowance for loan impairment also covers general provisions for losses as required by the regulators, as there is always the possibility of losses within a loan portfolio that have not been specifically identified as non-performing at the balance sheet date.

The provision for loan impairment and recoveries of bad debts previously written off is charged to income. When a loan is uncollectable, it is written off against the related allowance for impairment. All subsequent recoveries are credited to the bad debt recovered income account.

**(viii) Taxation**

Deferred tax is provided, using the liability method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Currently enacted tax rates are used to determine deferred income tax.

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED MARCH 31, 2007**

**(ix) Income**

Interest income is recognized on the accrual basis for productive loans and advances, Investment Securities, and Interest bearing deposits with other financial institutions. Non-Productive loans and advances relate to accounts whose repayments of principal or interest are 90 days or more in arrears. Interest on these accounts is taken to income when received. Other income, such as fees and commission, is recognized on the accrual basis.

**(x) Comparative Figures**

Certain changes in presentation have been made during the year and comparative figures have been restated accordingly.

**(xi) Reserve Requirement**

In accordance with Article 33 of the Eastern Caribbean Central Bank (Central Bank) Agreement 1983, The St. Kitts-Nevis-Anguilla National Bank Limited is required to maintain reserves against deposits through cash holdings and or by deposits held with the Central Bank.

| <b>4. Cash and Money at call</b>           | <b><u>Mar</u></b><br><b><u>2007</u></b><br><b>\$</b> | <b><u>June</u></b><br><b><u>2006</u></b><br><b>\$</b> |
|--|--|---|
| Cash in Hand                               | 11,163,890   | 11,413,089  |
| Deposits with other financial institutions | 111,411,012  | 191,664,108   |
| Items in the course of collection          | 1,020,021  | 1,112,557   |
| Deposit balance with ECCB*                 | 59,013,248   | 66,254,856  |
| Term Deposits                              | 172,227,394  | 98,841,915  |
|  | -----  | -----   |
|  | <b>354,835,565</b>                                   | <b>369,286,525</b>                                    |
| Special Term Deposits                      | 180,882,889  | 171,122,340   |
|  | -----  | -----   |
|  | <b>535,718,454</b>                                   | <b>540,408,865</b>                                    |
|  | =====  | =====   |

**\*Eastern Caribbean Central Bank**

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED MARCH 31, 2007**

| 4. <i>Cash and Money at call</i> (continued)  | <b>Mar<br/>2007</b> | <b>June<br/>2006</b> |
|---|---------------------|----------------------|
|   | \$                  | \$                   |
| Term deposits pledged for the benefit of Visa International and Mastercard in support of the Bank's international card business | 74,080,082          | 69,175,803           |
|   | -----               | -----                |
| <b>5. Loans and Advances</b>  |                     |                      |
| Performing loans and advances   | 915,583,441         | 801,860,754          |
| Non-performing loans and advances   | 55,437,309          | 55,119,613           |
|   | -----               | -----                |
| <b>Gross</b>  | <b>971,020,750</b>  | <b>856,980,367</b>   |
| Add: Interest receivable  | 402,538             | 373,322              |
| Less provision for doubtful debts   | (11,050,487)        | (11,050,487)         |
|   | -----               | -----                |
| <b>Net</b>  | <b>960,372,801</b>  | <b>846,303,202</b>   |
|   | =====               | =====                |

Legal proceedings are ongoing with regard to a number of non-performing loans, and in some instances judgment has been obtained.

**5.1 Liquidity analysis of gross loans and advances based on contractual maturities:**

|                     |                    |                    |
|---------------------|--------------------|--------------------|
| Within one year     | 401,972,979        | 615,569,487        |
| One to three years  | 12,139,498         | 27,162,752         |
| Three to five years | 42,955,264         | 42,862,743         |
| Over five years     | 513,953,009        | 171,385,385        |
|                     | -----              | -----              |
| <b>Gross</b>        | <b>971,020,750</b> | <b>856,980,367</b> |
|                     | =====              | =====              |

**5.2 Sectoral Analysis**

|   |                    |                    |
|---|--------------------|--------------------|
| Consumers                                     | 106,846,248        | 100,904,548        |
| Agriculture, fisheries & manufacturing        | 280,487,575        | 280,268,399        |
| Construction & land development               | 87,304,508         | 80,693,103         |
| Distributive trades, transportation & storage | 10,632,780         | 12,310,011         |
| Tourism, entertainment & catering             | 30,223,173         | 28,436,358         |
| Financial Institutions                        | 26,314,494         | 26,223,495         |
| State, statutory bodies & public utilities    | 419,207,624        | 318,294,250        |
| Professional & other services                 | 10,004,348         | 9,850,203          |
|   | -----              | -----              |
|   | <b>971,020,750</b> | <b>856,980,367</b> |
|   | =====              | =====              |

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED MARCH 31, 2007**

| <i>Loans and Advances continued</i>  | <b>Mar<br/>2007<br/>\$</b> | <b>June<br/>2006<br/>\$</b> |
|--|----------------------------|-----------------------------|
| <b>5.2 Provision for Doubtful Debts</b>  |                            |                             |
| Balance brought forward  | 11,050,487                 | 8,302,318                   |
| Charge-offs and Write-offs   | -                          | (731,857)                   |
| Specific charge against income   | -                          | 3,480,026                   |
|  | <u>11,050,487</u>          | <u>11,050,487</u>           |
| <b>6. Investments</b>  |                            |                             |
| <b><u>Financial Assets at Fair Value Through Profit and Loss</u></b>                         |                            |                             |
| Corporate Bonds  | 15,078,401                 | 7,909,979                   |
| U. S. Governments Securities   | 13,309,391                 | 19,031,248                  |
| Equities   | 27,093,565                 | 10,621,218                  |
| Mutual Funds   | 37,499,100                 | 21,180,927                  |
| Other  | 21,924,853                 | 8,380,425                   |
|  | <u>114,905,310</u>         | <u>67,123,797</u>           |
| <b><u>Available-for-sale – quoted</u></b>  |                            |                             |
| East Caribbean Financial Holding Company Ltd<br>230,000 shares at \$8.25 each (market price) | <u>1,897,500</u>           | <u>1,897,500</u>            |
| <b><u>Available-for-sale – unquoted</u></b>  |                            |                             |
| Treasury Bills maturing February 20, 2007<br>with interest rate at 6.5 per cent              | 80,767,351                 | 80,767,351                  |
| National Commercial Bank of Grenada Ltd<br>62,100 ordinary shares at a cost of \$10 each     | 776,250                    | 776,250                     |
| Wireless Ventures (St. Kitts-Nevis) Ltd<br>969 shares at a cost of US\$100 each              | 2,618,679                  | 2,618,679                   |
| Caribbean Credit Card Corporation<br>550 shares at a cost of \$1,000 each                    | 550,000                    | 550,000                     |
| Cable Bay Hotel development Company Ltd<br>5,794 shares at a cost of US\$100 each            | 1,629,676                  | 1,565,894                   |
|  | <u>86,341,956</u>          | <u>86,278,174</u>           |

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
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**FOR THE PERIOD ENDED MARCH 31, 2007**

6. *Investments* (continued)

| <u>Available-for-sale – unquoted</u>  | <u>Mar</u><br><u>2007</u><br>\$ | <u>June</u><br><u>2006</u><br>\$ |
|---|---------------------------------|----------------------------------|
| Eastern Caribbean Home Mortgage Bank<br>905 shares at cost of \$100 each  | 90,500                          | 90,500                           |
| Eastern Caribbean Securities Exchange<br>10,000 Class “C” shares at a cost of \$10 each                                   | 100,000                         | 100,000                          |
| TCI Bank Limited<br>500,000 share at a cost of US\$1.00 each  | 1,351,300                       | 1,351,300                        |
| Society for Worldwide Inter Bank Financial<br>Telecommunication 1 share at a cost of \$5,148                              | 5,148                           | 5,148                            |
| Antigua Barbuda Investment Bank<br>185,000 shares at a cost of \$3 each   | 999,000                         | 555,000                          |
| ECIC Holdings Ltd.<br>632,200 Ordinary Shares at US\$1.00 each and<br>743,750 – 6% Preference Shares at US\$1.00 each     | 3,718,106                       | 3,718,106                        |
| MasterCard Inc.<br>30,223 Class B Common Shares @ US\$53.50   | 4,369,916                       |                                  |
|   | -----                           | -----                            |
|   | 10,633,970                      | 5,820,054                        |
|   | -----                           | -----                            |
|   | <b>96,975,926</b>               | <b>92,098,228</b>                |
| <b><u>Held-to-maturity</u></b>  |                                 |                                  |
| Debentures – Government of St. Kitts-Nevis<br>maturing July 15, 2008 with interest rate at 8%                             | <b>1,000,000</b>                | <b>1,000,000</b>                 |
|   | -----                           | -----                            |
| <b><u>Originated Debt</u></b>   |                                 |                                  |
| Eastern Caribbean Home Mortgage Bank<br>Long-term bond maturing July 1, 2010<br>with interest rate at 5.5% (2004 – 6.75%) | 1,000,000                       | 1,000,000                        |
| Antigua Commercial Bank 10% interest rate<br>Series A bond maturing December 31, 2016                                     | 1,496,913                       | 1,496,913                        |
| Caribbean Credit Card Corporation unsecured<br>loan with interest rate at 10% with no specific<br>terms of repayment      | 300,000                         | 300,000                          |
|   | -----                           | -----                            |
|   | <b>2,796,913</b>                | <b>2,796,913</b>                 |
|   | -----                           | -----                            |
| <b>Balance as at end of period</b>  | <b>217,575,649</b>              | <b>164,916,438</b>               |
|   | =====                           | =====                            |

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| 6. <i>Investments (continued)</i>  | <b>Mar<br/>2007<br/>\$</b> | <b>June<br/>2006<br/>\$</b> |
|--|----------------------------|-----------------------------|
| <b>Securities classified according to currency</b>   |                            |                             |
| United States Currency Securities  | 114,905,310                | 67,123,797                  |
| Eastern Caribbean Currency Securities  | 102,670,339                | 97,792,641                  |
|  | 217,575,649                | 164,916,438                 |
|  | 217,575,649                | 164,916,438                 |
| <b>7. Investment in Subsidiaries</b>   |                            |                             |
| National Bank Trust Company (St. Kitts-Nevis-Anguilla)<br>Limited - 5,750,000 shares at \$1 each                       | 5,750,000                  | 5,750,000                   |
| St. Kitts-Nevis Mortgage and Investment<br>Company Limited 12,000,000 shares at<br>\$1 each (2004 – 31,800,000 shares) | 12,000,000                 | 12,000,000                  |
|  | 17,750,000                 | 17,750,000                  |
|  | 17,750,000                 | 17,750,000                  |
| <b>8. Customers' Liability under Acceptances<br/>Guarantees and Letters of Credit</b>                                  |                            |                             |
| Letters of Credit  | 888,535                    | 980,535                     |
| Guarantees (credit cards)  | 4,096,565                  | 4,096,565                   |
|  | 4,985,100                  | 5,077,100                   |
|  | 4,985,100                  | 5,077,100                   |

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
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| <b>9. Bank Premises and Equipment</b> |            | <b><u>Total</u></b> | <b><u>Property</u></b> | <b><u>Equipment</u></b> | <b><u>Furniture<br/>And<br/>Fittings</u></b> | <b><u>Motor<br/>Vehicles</u></b> | <b><u>Reference<br/>Books</u></b> | <b><u>Projects<br/>Ongoing</u></b> |
|---------------------------------------|------------|---------------------|------------------------|-------------------------|--|----------------------------------|-----------------------------------|------------------------------------|
| <b>COST</b>                           |            |                     |                        |                         |  |                                  |                                   |                                    |
| At June 30, 2006                      | 30,818,771 | 17,922,136          | 10,613,589             | 1,697,754               | 399,000                                      | 129,910                          | 56,382                            |                                    |
| Additions                             | 984,312    |                     | 906,809                | 76,318                  |  | 1,185                            | -                                 |                                    |
| Disposals                             | (15,465)   | -                   | -                      | (15,465)                | -  | -                                | -                                 |                                    |
| >>>                                   | 31,787,618 | 17,922,136          | 11,520,398             | 1,758,607               | 399,000                                      | 131,095                          | 56,382                            |                                    |
| <hr/>                                 |            |                     |                        |                         |  |                                  |                                   |                                    |
| <b>Accumulated<br/>Depreciation</b>   |            |                     |                        |                         |  |                                  |                                   |                                    |
| At June 30, 2006                      | 13,047,696 | 3,505,556           | 8,151,807              | 1,143,547               | 145,598                                      | 101,188                          | -                                 |                                    |
| Charge for Year                       | 1,269,447  | 304,432             | 819,659                | 73,770                  | 59,850                                       | 11,736                           | -                                 |                                    |
| Eliminated on<br>Disposal             | (15,241)   | -                   | -                      | (15,241)                | -  | -                                | -                                 |                                    |
| >>>                                   | 14,301,902 | 3,809,988           | 8,971,466              | 1,202,076               | 205,448                                      | 112,924                          | -                                 |                                    |
| <hr/>                                 |            |                     |                        |                         |  |                                  |                                   |                                    |
| <b>Net Book Value</b>                 |            |                     |                        |                         |  |                                  |                                   |                                    |
| At Mar 31, 2007                       | 17,485,716 | 14,112,148          | 2,548,932              | 556,531                 | 193,552                                      | 18,171                           | 56,382                            |                                    |
| <hr/>                                 |            |                     |                        |                         |  |                                  |                                   |                                    |
| At June 30, 2006                      | 17,771,075 | 14,416,580          | 2,461,782              | 554,207                 | 253,402                                      | 28,722                           | 56,382                            |                                    |
| <hr/>                                 |            |                     |                        |                         |  |                                  |                                   |                                    |

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
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|  | <b><u>Mar</u></b><br><b><u>2007</u></b><br><b>\$</b> | <b><u>June</u></b><br><b><u>2006</u></b><br><b>\$</b> |
|--|--|---|
| <b>10. Other Accounts</b>                    |  |   |
| Interest Receivable                          | 10,121,714   | 4,814,368   |
| Other Receivables                            | 587,642  | 411,590   |
| Prepayments                                  | 6,252,399  | 16,212,047  |
| Stationery and Cards Stock                   | 405,827  | 303,142   |
|  | -----  | -----   |
|  | <b><u>17,367,582</u></b>                             | <b><u>21,741,147</u></b>                              |
|  | =====  | =====   |
| <b>11. Taxation</b>                          |  |   |
| <b>11.1 Tax Expense</b>                      |  |   |
| Current tax                                  | 18,913,267   | 20,459,933  |
| Deferred tax                                 | -  | 85,893  |
|  | -----  | -----   |
|  | <b><u>18,913,267</u></b>                             | <b><u>20,545,826</u></b>                              |
|  | =====  | =====   |
| Income for the year before tax               | <b><u>54,037,905</u></b>                             | <b><u>68,070,788</u></b>                              |
| Income tax at the applicable tax rate of 35% | 18,913,267   | 23,824,775  |
| Non-deductible expenses                      | 110,659  | 1,444,227   |
| Withholding tax                              | -  | -   |
| Deferred tax over provided                   | -  | 25,089  |
| Income not subject to tax                    | (110,659)  | (4,748,265)   |
|  | -----  | -----   |
|  | <b><u>18,913,267</u></b>                             | <b><u>20,545,826</u></b>                              |
|  | =====  | =====   |
| <b>11.2 Deferred Tax</b>                     |  |   |
| Balance bought forward                       | (288,525)  | (374,418)   |
| Recovered during the year, net               | -  | 85,893  |
|  | -----  | -----   |
| <b>Net</b>                                   | <b><u>(288,525)</u></b>                              | <b><u>(288,525)</u></b>                               |
|  | =====  | =====   |

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
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|                                | <b>Mar<br/>2007<br/>\$</b> | <b>June<br/>2006<br/>\$</b> |
|--------------------------------|----------------------------|-----------------------------|
| <b>12. Customers' Deposits</b> | <b>1,231,585,881</b>       | <b>1,141,912,999</b>        |

**Analysis of Deposits by Sector**

|   |                      |                      |
|---|----------------------|----------------------|
| Consumers   | 276,637,657          | 266,573,341          |
| Private Businesses and Subsidiaries                       | 374,291,669          | 307,153,414          |
| State, Statutory Bodies and<br>Non-Financial Institutions | 490,149,762          | 470,016,533          |
| Others  | 90,506,793           | 98,169,711           |
|   | <b>1,231,585,881</b> | <b>1,141,912,999</b> |

**13. Deferred Credit**

|                         |                   |                   |
|-------------------------|-------------------|-------------------|
| Balance brought forward | 11,473,856        | 11,473,856        |
| Subtraction: -          | -                 | -                 |
|                         | <b>11,473,856</b> | <b>11,473,856</b> |

St. Kitts-Nevis Mortgage and Investment Company Limited (MICO), a subsidiary of the Bank, acquired in December 2002 the remaining properties used by a customer as security for advances made to it by the Bank. As a result, interest accrued on those advances is deferred until MICO disposes of the said properties to outside buyers.

**14. Accumulated Provisions, Creditors and Accruals**

|                                       |                    |                    |
|---------------------------------------|--------------------|--------------------|
| Interest Payable                      | 36,338,382         | 34,568,099         |
| Income Tax Payable                    | 24,679,432         | 15,110,178         |
| Managers Cheques and Bankers Payments | 1,282,612          | 944,360            |
| Unpaid Drafts on other banks          | 286,567            | 2,813,067          |
| Bonds Payable                         | 93,540,229         | 93,540,229         |
| E-Commerce Payables                   | 88,624,880         | 68,712,551         |
| Other Payables                        | 45,199,577         | 29,522,264         |
|                                       | <b>289,951,679</b> | <b>245,210,748</b> |

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|   | <b><u>Mar</u></b><br><b><u>2007</u></b><br>\$ | <b><u>June</u></b><br><b><u>2006</u></b><br>\$ |
|---|---|--|
| <b>15. Share Capital</b>  |   |  |
| <b>Authorised: -</b>  |   |  |
| 135,000,000 Ordinary Shares of \$1 each   | 135,000,000                                   | 135,000,000                                    |
|   | =====   | =====  |
| <b>Issued and Fully Paid: -</b>   |   |  |
| 81,000,000 Ordinary Shares of \$1 each  | <b>81,000,000</b>                             | <b>81,000,000</b>                              |
|   | =====   | =====  |
| <b>16. Reserves</b>   |   |  |
| Statutory Reserve   | 50,000,000                                    | 50,000,000                                     |
| General Reserve   | 45,000,000                                    | 45,000,000                                     |
| Loan Loss Reserve   | 12,000,000                                    | 12,000,000                                     |
| Revaluation Reserve   | 2,492,017                                     | 2,492,017                                      |
|   | -----   | -----  |
|   | <b>109,492,017</b>                            | <b>109,492,017</b>                             |
|   | =====   | =====  |
| <b><u>Statutory Reserve</u></b>   |   |  |
| Balance brought forward   | 50,000,000                                    | 34,954,749                                     |
| Addition  | -   | 15,045,251                                     |
|   | -----   | -----  |
|   | <b>50,000,000</b>                             | <b>50,000,000</b>                              |
|   | =====   | =====  |
| <p>In accordance with Section 14 (1) of Saint Christopher and Nevis Banking Act No. 6 of 1991, the St. Kitts-Nevis-Anguilla National Bank Limited is required to maintain a reserve fund into which it shall transfer not less than 20% of its net profit of each year whenever the reserve fund is less than the Bank paid-up capital.</p> |   |  |
| <b><u>General Reserve</u></b>   |   |  |
| Balance brought forward   | 45,000,000                                    | 29,587,231                                     |
| Amount transferred in   |   | 15,412,769                                     |
|   | -----   | -----  |
|   | <b>45,000,000</b>                             | <b>45,000,000</b>                              |
|   | =====   | =====  |

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
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|  | <b><u>Mar</u></b><br><b><u>2007</u></b><br>\$ | <b><u>June</u></b><br><b><u>2006</u></b><br>\$ |
|--|---|--|
| <b><u>Loan Loss Reserve</u></b>  |   |  |
| Balance brought forward  | 12,000,000                                    | 7,500,000                                      |
| Amount transferred in  |   | 4,500,000                                      |
|  | -----   | -----  |
|  | <b><u>12,000,000</u></b>                      | <b><u>12,000,000</u></b>                       |
| <b><u>Revaluation Reserve</u></b>  |   |  |
| Property   | 1,908,642                                     | 1,908,642                                      |
| Available-for-sale securities (on adoption of IAS 39)  | 552,500                                       | 552,500  |
| Movement in market value of investment securities  | 345,000                                       | 345,000  |
| Deferred tax on securities appreciation  | (314,125)                                     | (314,125)                                      |
|  | -----   | -----  |
|  | <b><u>2,492,017</u></b>                       | <b><u>2,492,017</u></b>                        |
| <p>During December 1996 a valuation on property was carried out on the Bank's land and buildings by Vincent Morton &amp; Associates Limited - an independent valuer.</p> |   |  |
| <b>17. Net Interest Income</b>   |   |  |
| <b><u>Interest Income</u></b>  |   |  |
| Loans and Advances   | 48,966,289                                    | 75,103,965                                     |
| Loan Fees  | 896,941                                       | 1,927,746                                      |
| Deposits with other Banks  | 11,795,519                                    | 10,785,576                                     |
| Investments  | 16,637,176                                    | 15,640,140                                     |
| Other  | 20,941  | 31,556   |
|  | -----   | -----  |
|  | 78,316,866                                    | 103,488,983                                    |
|  | -----   | -----  |
| <b><u>Interest Expense</u></b>   |   |  |
| Customers' Deposits  | 33,337,649                                    | 53,973,382                                     |
| Due to other Banks   | 5,918,264                                     | 7,694,882                                      |
|  | -----   | -----  |
|  | 39,255,913                                    | 61,668,264                                     |
|  | -----   | -----  |
| <b>Balance</b>   | <b><u>39,060,953</u></b>                      | <b><u>41,820,719</u></b>                       |

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|                                      | <b><u>Mar</u></b><br><b><u>2007</u></b><br>\$ | <b><u>June</u></b><br><b><u>2006</u></b><br>\$ |
|--------------------------------------|---|--|
| <b>18. Establishment Expenses</b>    |   |  |
| Included in this expense head are: - |   |  |
| Directors' Fees                      | 215,502                                       | 280,783  |
| Depreciation                         | 1,269,447                                     | 1,508,424                                      |

**19. Earnings Per Share**

Earning per share is calculated by dividing the net income attributable to shareholders by the weighted average number of ordinary shares in issue during the year.

|   |            |            |
|---|------------|------------|
| Net income attributable to shareholders             | 35,124,638 | 47,524,962 |
|   | =====      | =====      |
| Weighted average number of ordinary shares in issue | 81,000,000 | 81,000,000 |
|   | =====      | =====      |
| Diluted/Basic earnings per share                    | 0.58       | 0.59       |
|   | =====      | =====      |

**20. Dividend**

A dividend in respect of 2006 of \$0.15 per share (2005 - \$0.135 per share) amounting to \$12,150,000 was approved at the Thirty-Sixth Annual General Meeting held on January 25, 2007 and subsequently paid.

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
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**21. Contingent Liabilities**

**Financial Commitments**

As at December 31, 2006, the Bank was committed to make loans and advances amounting to approximately **\$126,142,805**. (June 30, 2006 - **\$46,109,711**)

**22. Related Parties**

Parties are considered related if one party has the ability to control the other party or exercise significant influence over the other party in making operational or financial decisions.

A number of banking transactions are entered into with our subsidiaries and directors in the normal course of business. Those transactions, which include deposits, loans and other transactions, are carried out on commercial terms and conditions, at market rates.

*Subsidiaries*

Advances outstanding as at March 31, 2007 amounted to \$21,085,648 (**June 30, 2006 - \$24,462,628**).

Deposits balances as at March 31, 2007 amounted to \$86,823,916 (**June 30, 2006 - \$87,314,164**).

*Directors and Associates*

Advances outstanding as at March 31, 2007 amounted to \$290,716 (**June 30, 2006 - \$238,014**).

Deposits balances as at March 31, 2007 amount to \$2,105,272 (**June 30, 2006 - \$4,435,376**).

**23. Fair Value of Financial Assets and Liabilities**

Financial assets and liabilities not carried at fair value include cash and money at call, originated debts, investment securities held to maturity, investment in subsidiaries, due to other banks, customers' deposits and due to subsidiaries. The following methods and assumption are relevant to their fair value:

**Assets**

***Cash and money at call***

Since these assets are short-term in nature, the values are taken as indicative of realizable value.

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**23. Fair Value of Financial Assets and Liabilities continued**

*Loans and advances*

Loans and advances are net of provision for loan losses. These assets result from transactions conducted during the normal course of business and their values are not adversely affected by unusual terms. The inherent rates of interest in the portfolio approximate market conditions and yield discounted cash flow values that are substantially equal to the carrying value.

*Investment securities held to maturity and Investment in subsidiaries*

The fair value of these items is assumed to be equal to their carrying values.

**Liabilities**

*Due to other banks, customers' deposits and due to subsidiaries*

The fair value of financial liabilities with no stated maturity is assumed to be equal to their carrying values.

Deposits with fixed rate characteristics are at rates that are not significantly different from current rates and are assumed to have discounted cash flow values that approximate carrying values.

**24. Currency Risk**

The Bank is exposed to currency risk through its international card and other international business receipts and settlements. Various strategies to hedge the key risk have been devised, ensuring at all times that the actions taken are in keeping with the Bank overall objectives.

*Currency Risk Exposure*

| Amounts (\$) | CAD       | EUR        | GBP       | GUY    |
|--------------|-----------|------------|-----------|--------|
| Mar. 2007    | 534,055   | 58,842,717 | 7,353,347 | 23,355 |
| Jun. 2006    | 1,223,566 | 29,396,096 | 1,624,544 | 37,955 |

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
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**25. Interest Rate Risk**

The Bank is exposed to various risks associated with different rates of interest found in the normal course of its business. Interest rate risk mitigation focuses on potential changes in net interest income. These results from changes in interest rates and mismatches in the re-pricing of interest rate sensitive assets and liabilities as well as product spreads. These are monitored and, where necessary, action would be taken to minimize any adverse effect to shareholder value.

**Interest Rates (%)**

|   | <i>EC\$</i> | <i>US\$</i> | <i>EURO</i> |
|---|-------------|-------------|-------------|
| <b><u>March 2007</u></b>                      |             |             |             |
| <b>Assets</b>                                 |             |             |             |
| Treasury Bills                                | 6.50        | -           | -           |
| Deposits with other banks                     |             | 5.10-6.00   | 3.21-3.73   |
| Deposits with non-bank financial institutions | 8.50-10.50  | 4.73        | -           |
| Originated Debt                               | 5.50-14.00  | -           | -           |
| Investment securities:                        | 6.50-8.00   | 3.00-8.00   | -           |
| <b>Liabilities</b>                            |             |             |             |
| Due to customers                              | 1.50-9.00   | 1.25-2.00   | -           |
| Borrowings                                    | 4.75-5.90   | -           | -           |
| <br><b><u>June 2006</u></b>                   |             |             |             |
| <b>Assets</b>                                 |             |             |             |
| Treasury Bills                                | 6.50        | -           | -           |
| Deposits with other banks                     |             | 3.05-5.06   | 1.80-2.76   |
| Deposits with non-bank financial institution  | 8.50-10.50  | 4.73        | -           |
| Originated Debt                               | 5.50-14.00  | -           | -           |
| Investment securities:                        | 6.50-8.00   | 3.00-7.20   | -           |
| <b>Liabilities</b>                            |             |             |             |
| Due to customers                              | 1.50-9.00   | 1.25-2.00   | -           |
| Borrowings                                    | 4.75-5.90   | -           | -           |

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED MARCH 31, 2007**

**Interest Rate Risk (continued)**

**Interest Sensitivity of Assets and Liabilities**

|                                 | <b>Up to 1<br/>Year</b> | <b>1 to 5<br/>Years</b> | <b>Over 5<br/>Years</b> | <b>Non-<br/>interest<br/>Bearing</b> | <b>Total</b>  |
|---------------------------------|-------------------------|-------------------------|-------------------------|--------------------------------------|---------------|
| <b>As at March 31, 2007</b>     |                         |                         |                         |                                      |               |
| <b>Assets</b>                   |                         |                         |                         |                                      |               |
| Cash and money at call          | 412,663,420             | 964,421                 | 1,348,881               | 120,741,732                          | 535,718,454   |
| Loans and advances              | 377,407,095             | 54,467,769              | 508,104,080             | 20,393,857                           | 960,372,801   |
| Investments                     | 88,798,646              | 13,434,467              | 10,718,943              | 104,623,593                          | 217,575,649   |
| Other assets                    | -                       | -                       | -                       | 57,876,923                           | 57,876,923    |
| <hr/>                           |                         |                         |                         |                                      |               |
| Total assets                    | 878,869,161             | 68,866,657              | 520,171,904             | 303,636,105                          | 1,771,543,827 |
| <hr/>                           |                         |                         |                         |                                      |               |
| <b>Liabilities</b>              |                         |                         |                         |                                      |               |
| Due to banks                    | 76,770                  | -                       | -                       |                                      | 76,770        |
| Customers' deposits             | 777,749,673             | 174,495,747             | -                       | 279,340,461                          | 1,231,585,881 |
| Other liabilities               | 34,671,035              | -                       | 93,540,229              | 178,513,496                          | 306,724,760   |
| <hr/>                           |                         |                         |                         |                                      |               |
| Total liabilities               | 812,497,478             | 174,495,747             | 93,540,229              | 457,853,957                          | 1,538,387,411 |
| <hr/>                           |                         |                         |                         |                                      |               |
| <b>Interest Sensitivity Gap</b> | <b>66,371,683</b>       | <b>(105,629,090)</b>    | <b>426,631,675</b>      |                                      |               |
| <hr/>                           |                         |                         |                         |                                      |               |
| <b>As at June 30, 2006</b>      |                         |                         |                         |                                      |               |
| Total assets                    | 1,081,502,044           | 80,168,892              | 179,460,865             | 273,124,551                          | 1,614,256,352 |
| Total liabilities               | 811,914,545             | 138,394,127             | 93,540,229              | 360,225,674                          | 1,404,074,575 |
| <hr/>                           |                         |                         |                         |                                      |               |
| <b>Interest Sensitivity Gap</b> | <b>269,587,499</b>      | <b>(58,225,235)</b>     | <b>85,920,636</b>       |                                      |               |
| <hr/>                           |                         |                         |                         |                                      |               |

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
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**26. Liquidity Risk**

The Bank is exposed to daily calls on its available cash resources from current accounts, overnight deposits, maturing deposits, loan drawdown and other calls on cash settled items. A range of wholesale and retail funds are managed to ensure that liquidity requirements are met. The Bank liquidity strategy relies on sufficient cash and marketable instruments such as treasury bills and other government securities to meet short term funding needs. Fallback techniques include access to the sub-regional inter-bank market and the ability to close out or liquidate market positions. The Bank ensures that it has sufficient funds to meet its obligations by not converting into loans foreign deposits, demand deposits, reserves, provision for interest, provision for loan losses, and other net financial assets and liabilities.

**Analysis of assets and liabilities into relevant maturity grouping**

|                             | <b>Up to 1</b>       | <b>1 to 5</b>        | <b>Over 5</b>      | <b>Total</b>         |
|-----------------------------|----------------------|----------------------|--------------------|----------------------|
|                             | <b>Year</b>          | <b>Years</b>         | <b>Years</b>       |                      |
| <b>As at March 31, 2007</b> |                      |                      |                    |                      |
| <b>Assets</b>               |                      |                      |                    |                      |
| Cash and money at call      | 533,405,152          | 964,421              | 1,348,881          | 535,718,454          |
| Loans and advances          | 397,800,953          | 54,467,768           | 508,104,080        | 960,372,801          |
| Investments                 | 88,798,646           | 13,434,466           | 115,342,537        | 217,575,649          |
| Other assets                | 17,917,334           | 8,097,441            | 31,862,148         | 57,876,923           |
| <b>Total assets</b>         | <b>1,037,922,085</b> | <b>76,964,096</b>    | <b>656,657,646</b> | <b>1,771,543,827</b> |
| <b>Liabilities</b>          |                      |                      |                    |                      |
| Due to banks                | 76,770               | -                    | -                  | 76,770               |
| Customers' deposits         | 1,057,090,134        | 174,495,747          | -                  | 1,231,585,881        |
| Other liabilities           | 194,481,401          | 7,229,274            | 105,014,085        | 306,724,760          |
| <b>Total liabilities</b>    | <b>1,251,648,305</b> | <b>181,725,021</b>   | <b>105,014,085</b> | <b>1,538,387,411</b> |
| <b>Net Liquidity Gap</b>    | <b>(213,726,220)</b> | <b>(104,760,925)</b> | <b>551,643,561</b> |                      |
| <b>As at June 30, 2006</b>  |                      |                      |                    |                      |
| Total assets                | 1,261,161,482        | 88,056,478           | 265,038,392        | 1,614,256,352        |
| Total Liabilities           | 1,147,222,057        | 151,838,433          | 105,014,085        | 1,404,074,575        |
| <b>Net Liquidity Gap</b>    | <b>113,939,425</b>   | <b>(63,781,955)</b>  | <b>160,024,307</b> |                      |

**ST KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED MARCH 31, 2007**

**27. Credit Risk**

Credit risk is the potential to incur losses due to failure of a counterparty or borrower to meet its financial obligations. Credit risk is inherent in all lending and investing activities. Exposures to credit risk are mainly concentrated in St. Kitts and Nevis, North America, Europe, and other Caribbean States.

The Bank exposure to credit risk is managed through regular analysis of the ability of its borrowers (current and potential) as well as counterparties to meet interest and principal repayment obligations. Credit risk is also managed in part by the taking of collateral and/or guarantees as securities on advances, and by the spreading of this risk geographically as well as over a diversity of personal and commercial customers.

|                             | <b>Total<br/>Assets</b> | <b>Total<br/>Liabilities</b> | <b>Credit<br/>Commitments</b> | <b>Total<br/>Income</b> | <b>Capital<br/>Expenditure</b> |
|-----------------------------|-------------------------|------------------------------|-------------------------------|-------------------------|--------------------------------|
| <b>As at March 31, 2007</b> |                         |                              |                               |                         |                                |
| St. Kitts and Nevis         | 1,276,647,166           | 1,211,778,626                | 126,142,805                   | 85,229,376              | 50,223                         |
| North America               | 387,580,589             | 232,341,896                  | -                             | 20,813,888              | 903,865                        |
| Europe                      | 84,390,861              | 649,890                      | -                             | 2,701,787               | -                              |
| Other Caribbean States      | 22,925,211              | 93,616,999                   | -                             | 485,057                 | 29,039                         |
|                             | 1,771,543,827           | 1,538,387,411                | 126,142,805                   | 109,230,108             | 983,127                        |

**As at June 30, 2006**

|                       |               |               |            |             |           |
|-----------------------|---------------|---------------|------------|-------------|-----------|
| St. Kitts and Nevis   | 1,174,187,454 | 1,024,946,713 | 46,109,711 | 134,618,851 | 509,183   |
| North America         | 330,678,729   | 284,976,856   | -          | 14,549,120  | 1,498,779 |
| Europe                | 91,296,837    | 610,777       | -          | 5,297,962   | 5,201     |
| Other Caribbean State | 18,093,332    | 93,540,229    | -          | 489,916     | 431,405   |
|                       | 1,614,256,352 | 1,404,074,575 | 46,109,711 | 154,955,849 | 2,444,568 |

**ST. KITTS-NEVIS-ANGUILLA NATIONAL BANK LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
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**28. Operational Risk**

Operational risk is inherent to all business activities and is the potential for financial or reputational loss arising from failure in internal controls, operational processes or the system that support them. It includes errors, omissions, disasters and deliberate acts such as fraud.

The Bank recognizes that such risk can never be entirely eliminated and manages the risk through a combination of systems and procedures to monitor and document transactions. The Bank has developed contingency arrangements including facilities to support operations in the event of disasters. Independent checks on operational risk issues are also undertaken by the internal audit function.

**MANAGEMENT DISCUSSION AND ANALYSIS  
OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS**  
For the 3rd quarter ended March 31, 2007

**Introduction**

The Company's financial condition and results of operations for the third quarter ended March 31, 2007 are discussed below. The report includes forward-looking statements about objectives, strategies and expected financial results. These statements are inherently subject to risks and uncertainties beyond the Bank's control including, but not limited to, economic and financial conditions globally, technological development, competition, and regulatory developments in St. Kitts and Nevis and elsewhere. These and other factors may cause the Bank's actual performance to differ materially from that contemplated by forward-looking statements. The reader is therefore cautioned not to place undue reliance on these statements.

**Income Statement**

**Net Interest Income**

At March 31, 2007 the Company recorded net interest income of \$39.1 million or 6.5% more than the \$36.7 million recorded at March 31, 2006. Higher net interest income was due to lower interest payments, in line with the restructuring of a number of credit facilities. This led to a reduction in interest income for the period.

Interest income was \$78.3 million at the end of March 2007 compared with \$78.6 million at the end of March 2006. On the other hand, interest expenses were \$39.3 million at the end of March 2007 compared with \$41.8 million at the end of March 2006.

The net increase in net interest income now constitutes 35.8% of total revenue, compared with 33.2% for the same period last year.

**Non-Interest Income**

At the end of the third quarter, non-interest income was \$30.9 million or 3.7% lower than the \$32.1 million recorded at the end of the same period in 2006. The decrease in non-

interest income is due mainly to a reduction in commissions from E-business transactions.

Management anticipates an improvement in non-interest income over the next quarter through continued cost containment and an effective marketing strategy to improve our products and services.

### **Expenses**

Total expenses were \$55.2 million at March 31, 2007. This compares with \$56.1 million at March 31, 2006 and represents a decrease of 1.6%. The decrease in total expenses was due mainly to a fall in interest expenses, which more than offset the increase in non-interest expenses. The fall in interest expenses stemmed primarily from the streamlining of a number of loans, which now carry lower interest rates.

The company expects the current trend in expenses to continue throughout the next quarter and beyond. Cost savings should be attained through continued improvements in the technology infrastructure, effective risk management and operational efficiency.

### **Net Income**

The net result of the Bank's operations, over the review period, was a fall in net income. At March 31, 2007 net income was \$35.1 million, down 1.1% from the prior year's earnings of \$35.5 million. The decrease in net income was due mainly to lower total revenues for the period.

The Company believes that net income will show significant improvement over the next quarter through continued focus on managing expenses, especially the cost of funds, and increasing interest income.

## **Balance Sheet**

### **Assets**

At March 31, 2007 total assets grew by 9.7% when compared to total assets at June 30, 2006. An increase in loans and advances and investments were the main contributors to the rise in total assets.

At the end of the third quarter, loans and advances increased by \$114.1 million or 13.5% when compared with June 30, 2006. Investments, on the other hand, increased \$52.7 million, or 32.0% over the same period.

During the period the Company has sought profitable investment opportunities where available funds have been invested. Consequently, investments now constitute 12.3% of total assets compared to 10.2% at the end of fiscal year 2006.

### **Deposits**

Deposits are the company's main source of funding and currently accounts for 80.1% of the total funds. At March 31, 2007 customer deposits were \$1.2 billion or approximately 9.1% higher than the \$1.1 billion attained at June 30, 2006. The increase was spread throughout all the deposit categories.

The Bank recognizes the importance of its core deposit base and as such management continues to monitor activity in this area. Based on historical experience, and its current pricing strategy the Bank believes that it will continue to retain a large portion of its deposit accounts.

### **Loans and Advances**

At March 31, 2007 loans and advances were \$960.4 million or 13.5% when compared with the \$846.3 million recorded at June 30, 2006. Net loans and advances as a percentage of total assets accounted for 54.2% at March 31, 2007 compared with 52.4% at June 30, 2006.

The growth in loans and advances reflected the attractive interest rate levels, which has contributed to the increased economic activity within the federation, particularly in the construction sector.

Over the next quarter and beyond, management will continue to review the loan portfolio to ensure that loan growth exceeds previous periods' performances.

### **Shareholders' Equity**

The company continues to realize its goal of providing a satisfactory return to shareholders and increasing the value of investment. At the end of March 2007, shareholders' equity was \$233.2 million compared with \$210.2 million at the end of June 2006. This represents a 10.9% increase, resulting from the net operating income for the period.

## **Corporate Governance**

The Board of Directors continues to search for innovative ways to improve corporate governance, risk management, ethical conduct, best practices and maintenance of international standards. In this regard the Board is focused on:

- Adoption and implementation of corporate governance guidelines and codes of ethics and business conduct.
- Continued emphasis on the Corporate Strategic Plan, which includes management's philosophy, economic outlook and conditions, performance targets and plans for implementation of strategies over the next 5 years.

Additionally, the Board will continue to take vital steps towards culturing a strong corporate governance environment, improving transparency and fostering high levels of integrity, thereby strengthening shareholder confidence in the Company.

## **Risk Management**

The management of risks has emerged as one of the greatest challenges that banks now face. This challenge must be tackled by developing new approaches and by adjusting current processes.

The Bank has taken up this challenge and has placed increased emphasis on the management of risks through the systematic development of tools and strategies to mitigate these risks. Risks are continuously being evaluated in terms of the level of impact they can have on income and asset values.

While the bank places strong emphasis on the management of risks, it does so with the objective of balancing risk taking with expected returns to our shareholders.

## **Outlook**

Over the next quarter, the Company will continue to focus on cost containment, risk management and operational efficiency. We will continue to build on our existing infrastructure and technology to enhance our products and services and focus on initiatives to augment our interest income and non-interest income base.

These measures should boost total revenue and thus net income. At the end of the fourth quarter we anticipate a 6.6% increase in income (before tax) when compared to the end of the same period in 2006. This projection is also based on an expected 2.1% decrease in total expenses.